



2013 Annual Report  
Leclanché SA

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## LETTER TO OUR SHAREHOLDERS

We are delighted to present our first Annual Report as Chairman and Chief Executive respectively of Leclanché SA. 2013 has been a very eventful year for the Company and one in which it has made significant progress, even if the road ahead still presents many challenges.

### Key Events

In February 2013, the Company engaged Talisman Infrastructure Ventures LLP to assist it with the development and implementation of a turnaround plan and in July 2013 the Company executed a Convertible Loan and Investment Agreement (the "Loan Agreement") with Precept Fund Management SPC, acting on behalf of Precept Segregated Fund Portfolio ("Precept"), for CHF17million medium term financing maturing on June 30, 2016.

Following the extraordinary shareholders meeting of August 26, 2013, CHF4.7million of this facility, which was drawn at that date, together with the full outstanding balance of CHF6.9million of the loan that Bruellan Corporate Governance Action Fund ("Bruellan") had provided in 2012, were converted into registered ordinary shares of the company, resulting in an issue of 7,744,622 shares. In May 2013, Bruellan had extended its bridge facility by €1.5million and the amount that had been drawn under that facility of €1million was fully repaid.

In August, the Board of Directors appointed Mr Joe Mangion as Chief Executive and Mr Eric Wilkinson as Deputy Chief Executive and following the Extraordinary General Meeting of August 26, 2013, Mr Jim Attack took over as Chairman of the Board and Mr Bryan Urban joined the Board. Both were nominated by Precept.

### Turnaround Plan

The Turnaround Plan announced on March 5, 2013 had five main objectives:

#### *1. Strengthen the management team*

This is now complete. Our executive committee is made up of seven senior managers, including the Chief Executive, Deputy Chief Executive, Chief Financial Officer, Chief Technical Officer, Head of Portable Business and Systems Development, Head of Stationary Sales and Marketing and General Manager of Distribution Business. In addition, we have built enhanced sales capability in all three businesses and related support functions and strengthened the Finance and back office functions.

#### *2. Increase contribution from the Portable and Distribution business units*

The EBITDA contribution from the Portable Business increased by CHF1.3million turning a loss of CHF(0.2)million in 2012 to a profit of CHF1.1million this year. 2013 was an exceptional year and delivered results in excess of our expectations.

Corrective action was taken in our Distribution Business by replacing the management of that business. The first impact has been to stop the erosion in revenues and a number of large contracts were won in the Second Half of the year. The next stage will be to focus on the business profitability.

#### *3. Apply stronger focus in "go-to-market" processes*

We streamlined the responsibilities for the development of the Home Storage systems product under the direction of Mr Fabrizio Marzolini to leverage the integration capabilities within his group and added to this significant resource in program management and software application. We are pleased to say that the Home Storage product is in beta test sites at the moment and provided these tests are positive, we would expect to announce the commercial launch of this product at the end of the First Quarter 2014.

The Industrial product is being developed in collaboration with an external partner and is scheduled for

commercial launch towards the end of the First Half 2014. In our interim results we indicated that we are looking to adopt a third party graphite based industrial product to complete our product portfolio. We expected to do this by January 1, 2014 but due to certain delays beyond our control, we were unable to meet this objective. We are however expecting to complete our evaluation during the First Half 2014.

We also indicated on August 21, 2013 that we are working on a high voltage large format cell. We said at the time that it is too early to provide any commitment as to if and when this product will be incorporated into commercial production. The development program continues to progress well, but no commitments can be made at this stage.

#### *4. Focus on building sales channels and seek to establish strategic alliances*

We initiated a deliberate recruitment program to build and enhance our sales and sales support capability and also signed three distributorship/agency agreements with companies in Saudi Arabia for the GCC territory, Slovenia for a number of Eastern European and Baltic territories and Italy. We intend to expand this network as and where we see a viable opportunity to do so.

#### *5. Reduce costs by streamlining the organisation*

Although a number of measures have been taken to streamline the organisation, the Company is being managed for growth with ambitious targets being set for commercial development.

Whilst management will aim to always operate as efficiently as possible, current operating cost levels are unlikely to be substantially reduced further, as this is incompatible with business expansion.

## **Achievements – 2013**

Apart from the refinancing and the progress made on the turnaround plan, we have had some notable achievements in 2013 across the organization:

### *1. Commercial*

As previously highlighted, the Portable Business Unit, which designs and builds small customized battery systems for industrial clients, has had a remarkable year generating an EBITDA profit of CHF1.1million (2012: Loss CHF(0.2) million) on revenues of CHF8.9million (2012: CHF8.7million). It continued to make inroads into the military market and recently won a significant order in excess of CHF1 million for delivery in 2014 for customized battery systems from a customer in the defence sector. We have made significant investments in the sales organization to grow this business. The higher costs of this larger sales team, and the long sales maturation process make the achievement of the same profitability in 2014 unlikely.

In the Stationary business, we also grew our sales team to prepare for our lithium-ion titanate product launches. The TiBox home storage unit is now reaching its final stages of certification, and is in the beta test phase. Provided this is satisfactory, we plan to launch the TiBox towards the end of March 2014. The TiRack industrial product range, based on our A4 lithium-ion titanate cells, is under development in association with an external partner and this is targeted for completion and launch in the First Half 2014. We have also shipped a number of industrial units based on our A5 cells end users and have started building a commercial pipeline for our new product range.

Our Distribution business had a challenging year with sales of CHF3.3million (2012: CHF3.7million), down 9.7% in the year, which was all attributable to the First Half. Following a change of management within the business unit, we have implemented a much greater discipline over the business and the Second Half shows an increase of 2% over the same period last year.

## 2. Production Ramp up

Earlier this year we reported that the company had addressed the speed issue on its new production line, which related to certain crucial machine components being out of specification. This has now been corrected and successfully tested and compensation has been received from the equipment supplier concerned.

Our new Head of Production started in January 2014 and we have begun commercial ramp up on our mass production line in support of our business plan volumes for 2014. We are pleased to say that this process is going well.

## 3. Continued Research & Development

We completed the De-Lion project, which was a grant funded project through which we have successfully pioneered the use of water based technology in our coating process for both anode and cathode. Apart from making a positive environmental contribution, this provides us with enhanced cell stability and performance. We are participating in Batteries 2020, which is an EU-funded project aimed at enhancing the lifetime and energy density of lithium-ion batteries used in electric vehicles. We are also a consortium member of the Ambassador project, which is an EU-funded project to study, develop and experiment systems and tools that will aim at optimising district energy usage and managing the energy flows by predicting and matching energy consumption and energy production.

Our cells have been independently tested by the Hochschule Landshut, a University of Applied Sciences and found to have “*enormous cycling stability and capacity retention*” at 100 % depth of discharge. Copies of the report are available on our website.

We know that, in this industry, we should expect prices to be consistently driven down, and we have launched an aggressive cost reduction program for raw material procurement. We are also working on a high voltage cell, which might allow us to increase the capacity of our standard cell, reducing cost per kilowatt hour. It is still too early to make any commitment if and when we would be in a position to launch such a cell on the market.

## Financial Results

### Key Figures

(in mCHF) (IFRS)	31.12.2013	31.12.2012
Revenue	14.90	16.13
EBITDA	-9.65	-12.78
EBIT	-12.09	-14.69
Loss for the year	-13.55	-14.92
<hr/>		
Equity	39.22	34.99
Equity % of Assets	76.6%	67.1%
<hr/>		
Earnings per share [CHF]	-1.69	-2.82
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Number of Employees [FTE]

105

117

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Consolidated revenues for the fiscal year 2013 were CHF14.9million, down by 7.6% compared with the previous year. In line with our 2013 guidance, the EBITDA loss for the year was below CHF(10.0)million at CHF(9.6)million compared with a loss of CHF(12.8)million in 2012, which represents a reduction of losses of 24.5%.

Revenues from the Portable Business were CHF8.9million (2012: CHF8.7million), up 1.7% over 2012. Revenues from the Distribution Business were CHF3.3million (2012: CHF3.7million), a reduction of 9.7% over 2012, which is attributable to the First Half. Management in this business was changed in the Second Half and revenues in this period were up 2.1% over the same period last year. Revenues in the Stationary Business were CHF2.6million (2012: CHF3.7million). Most of the revenues in 2013 and 2012 came from grant funded projects and the reduction of 30.5% in the year is largely attributable to the timing of these projects. During the Second Half, a sales management organization has been put in place for the Stationary Business and the Company is on target to announce the launch of its Home Storage product later in the First Quarter 2014 and the Industrial Product range is also on target for launch towards the end of First Half 2014.

The Portable Business generated an EBITDA profit of CHF1.1million (2012: Loss CHF(0.2)million), representing an improved profitability of CHF1.3million. The Distribution Business showed a small EBITDA of CHF(0.1)million (2012: Profit CHF0.6million). The Stationary Business recorded an EBITDA loss of CHF(4.7) million (2012: CHF(8.8)million), representing a loss reduction of 46%. Group central costs at an EBITDA level were CHF(5.9)million (2012: CHF(4.5)million), mainly attributable to higher legal and professional expenditure associated with the restructuring of the business

The net loss for the year was CHF(13.6)million (2012: Loss CHF(14.9)million), a reduction of 9.1%, in spite of higher depreciation charges associated with the main production facility in Germany and higher finance charges associated with the capital that was raised.

The earnings per share is a loss of CHF(1.69), compared to a loss of CHF(2.82) in 2012, due to the lower net income loss and the higher weighted number of shares in issue resulting from the conversion of the Precept Loan.

## Outlook

The portable and distribution businesses are established businesses and our objective is to continue to build on what we have achieved. Within the portable business we see significant growth opportunities and we are addressing these through an investment in the sales force, though results will take time to materialize. We will also consider suitable acquisitions to enhance our capability and market capture. Within the distribution business, we are aiming for revenue growth and margin expansion.

The market for energy storage within the Stationary business is evolving at a rapid pace not just in Europe, but in North America and Asia as well. We see opportunities in the frequency regulation market, where our technology is particularly well suited, as well as within the small to mid-sized industrial market and the home storage sector.

Our objective remains to achieve EBITDA break-even by 2015, subject to successful implementation of the Turnaround Plan, including the timely launch of products and commercial success. As we enter this market in earnest in 2014, we are both aware of the significant execution risk within the Stationary business, but also encouraged by the extent and number of opportunities that we are engaged in.

The Board is firmly of the view that it is necessary, based on its current business plan, to secure additional financing to meet its working capital requirement and for this reason the Company has obtained a Letter of Support from Precept confirming its willingness to continue to fully support the Company and that it will take such steps as are within its powers at least until 31 March 2015 to

facilitate the provision of additional funding as reasonably requested by the Board of the Company showing need of such funding. Any additional funding shall be on terms and conditions similar to the Loan Agreement (particularly at the same conversion rate and the same maturity date) and acceptable to the parties.

The Company's current cash flow does not support a commercial credit line and given the difficulties the company experienced in trying to raise capital in the public equity market last year, we are fortunate in benefiting from the continued support of our leading institutional investor.

Available cash and undrawn facilities at 31 December 2013 were CHF6.3million (2012: CHF3.9million).

Finally, we would like to express our thanks to all our employees, particularly those in Germany who had to experience short working time last year, and to our shareholders for their support during the year. We are excited by the challenges and opportunities ahead of us and look forward to continuing to build Leclanché's future with them.



Jim Atack  
Chairman of the Board



Joseph Mangion  
Chief Executive Officer

The following section has been prepared in accordance with the Swiss Code of Obligations and the Directive on Information Relating to Corporate Governance issued by the SIX Swiss Exchange Ltd.

Except when otherwise provided by law, the Articles of Association or Leclanché's Organizational Regulations, all areas of management are fully delegated by the Board of Directors to the Executive Committee.

## 1. Group Structure and Shareholders

### Group structure

LECLANCHE S.A., Avenue des Sports 42, 1400 Yverdon-les-Bains (the "**Company**"), is listed under the Main Standard on the SIX Swiss Exchange under Swiss security number 11030311 (ISIN: CH0110303119). As at 31 December 2013, the market capitalisation of the Company was CHF 50'824'114.6.

The Company owns 100% of the share capital of the non-listed Leclanché GmbH, Willstätt, Germany (the Company together with Leclanché GmbH, the "**Group**"). Leclanché GmbH has a nominal share capital of EUR 270'600. There are no other companies belonging to the Group.

The operational structure of the Group corresponds to the segment reporting presented on Note 4 of the consolidated financial statements.

### Significant shareholders

Pursuant to the information provided to the Company by its shareholders in accordance with article 20 of the Swiss Stock Exchange Act (SESTA), the following shareholders held more than 3% of the voting rights of LECLANCHE S.A. as of 31 December 2013:

	Voting Rights (Equity Securities) (%)	Voting Rights conferred by Financial Instruments (%)
Group of shareholders consisting of, among others, Bruellan Corporate Governance Action Fund (direct holder of voting rights) and Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio (direct holder of voting rights) <sup>1</sup>	57.9	68.9 <sup>2</sup>
Talisman Infrastructure International Ltd (direct holder of voting rights conferred by financial instruments) <sup>3</sup>	–	10.6 <sup>4</sup>

<sup>1</sup> Group of shareholders consisting of the following members: (a) Bruellan group: Bruellan Corporate Governance Action Fund, Walker House, 87 Mary Street, George Town, Grand Cayman, KY1 9005 Cayman Islands is an exempted limited company under the provisions of the Company Law (as amended) of the Cayman Islands (the investment manager of Bruellan Corporate Governance Action Fund is Bruellan SA); Bruellan SA, Rue Sigismond-Thalberg 2, 1204 Geneva, Switzerland (Bruellan SA is controlled by Bruellan Holding SA); Bruellan Holding SA, Rue Centrale 50, 3963 Crans-Montana, Switzerland. Date of publication of most recent notification: July 17, 2013. (b) Precept group: Precept Fund Management SPC, an Exempted Segregated Portfolio Company under the laws of the Cayman Islands having its registered office at Ground Floor, Harbour Centre, 42 North Church Street, PO Box 1569, George Town, Grand Cayman KY1-1110, Cayman Islands, acting on behalf of Precept Fund Segregated Portfolio. Precept Fund Segregated Portfolio as a segregated portfolio of Precept Fund Management SPC under the laws of the Cayman Islands. Decisions for Precept Fund Segregated Portfolio are taken by Precept Fund Management SPC respectively the latter's Investment manager being Precept Investment Management Limited; Precept Investment Management Limited, an Exempted Company under the laws of the Cayman Islands having its registered office at Ground Floor, Harbour Centre, 42 North Church Street, PO Box 1569, George Town, Grand Cayman KY1-1110, Cayman Islands, is the investment manager of Precept Fund Segregated Portfolio. The voting shares in Precept Investment Management Limited are held by Stephen Barber, Queensland, Australia (50%), and Jeffrey Flood, Queensland, Australia (50%). These two individuals are the ultimate beneficial owners of these shares. There are a number of investors in Precept Fund Segregated Portfolio, none of which has a controlling influence. All investors hold participating redeemable non-voting shares. 100% of the management shares (voting, non-participating shares) in Precept Fund Management SPC are held by Venice Investments Group Corp., a corporation under the laws of the British Virgin Islands, having its registered office at Road Town, Tortola, British Virgin Islands. 100% of the shares in Venice Investments Group Corp. are held by RIDAS AKTIENGESELLSCHAFT, a corporation under the laws of the Fürstentum Liechtenstein, having its registered office at c/o INDUSTRIE- UND FINANZKONTOR ETABLISSEMENT, Herrengasse 21, 9490 Vaduz, Fürstentum Liechtenstein. 100% of the shares in RIDAS AKTIENGESELLSCHAFT are held by PMServices Aktiengesellschaft, a corporation under the laws of the Fürstentum Liechtenstein, having its registered office at c/o INDUSTRIE- UND FINANZKONTOR ETABLISSEMENT, Herrengasse 21, 9490 Vaduz, Fürstentum Liechtenstein. 100% of the shares in PMServices Aktiengesellschaft are held by the Foundation Prinz Michael, a foundation under the laws of the Fürstentum Liechtenstein, with registered office at c/o INDUSTRIE- UND FINANZKONTOR ETABLISSEMENT, Herrengasse 21, 9490 Vaduz, Fürstentum Liechtenstein. The members of the foundation board are Erich Strub, Vaduz, Gerhard Habsburg-Lothringen, Schaan, and Hans Rudolf Kúpfer, Reinach. Type of understanding: Shareholders' agreement between Bruellan Corporate Governance Action Fund and Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio in order to coordinate their conduct with the restructuring of the Company.

<sup>2</sup> Conversion rights.

<sup>3</sup> Talisman Infrastructure International Ltd, Malta, is owned by Joseph Mangion, Esher (UK) (50%) and Eric Wilkinson, London (UK) (50%). No separate shareholders' agreement exist between Joseph Mangion and Eric Wilkinson with respect to their shares in Talisman Infrastructure International Ltd.

<sup>4</sup> Series A Warrants and Series B Warrants (see also below "2. Capital Structure").

15 disclosure notifications according to article 20 Sesta were published by the Company in 2013. These notifications (including further details on the above mentioned notifications) can be accessed at: [http://www.six-exchange-regulation.com/obligations/disclosure/major\\_shareholders\\_en.html](http://www.six-exchange-regulation.com/obligations/disclosure/major_shareholders_en.html)

### **Cross-shareholdings**

The Company has no cross-shareholdings in excess of 5% of the capital or the voting rights with any other company.

## **2. Capital Structure**

### **Share capital**

The issued share capital of the Company amounts to CHF 28'220'758.37, divided into 13'374'767 fully paid-in registered shares with a nominal value of CHF 2.11 each.

### **Conditional share capital**

Pursuant to article 3 ter of the Articles of Association, the Company's share capital can be increased by a maximum aggregate amount of CHF 1'617'924.79 through the issuance of a maximum of 766'789 fully paid-in registered shares with a nominal value of CHF 2.11 each, by exercising option rights granted to employees, members of the Executive Committee and members of the Board of Directors in accordance with conditions determined by the Board of Directors. The Board of Directors determines the issue price. The subscription rights of the shareholders are excluded. The new registered shares are subject to the restrictions set forth in article 4 (transferability of shares) of the Articles of Association. As at 31 December 2013, no shares were issued on the basis of article 3 ter of the Articles of Association.

Pursuant to Article 3 quinquies of the Articles of Association, the Company's share capital can be increased by a maximum aggregate amount of CHF 12'457'433.67, by issuing a maximum of 5'903'997 fully paid-in registered shares with a nominal value of CHF 2.11 each by the exercise of conversion rights granted to Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("Precept") under the convertible loan agreement of 8 July 2013, as amended from time to time ("Convertible Loan Agreement") with Precept being entitled to pay the issue price in whole or in part by offsetting against claims under the Convertible Loan Agreement. The conversion rights granted to Precept under the Convertible Loan Agreement are needed for the restructuring of the Company. The pre-emptive rights of the shareholders are therefore excluded in favour of Precept. The conversion shall be made in accordance with the terms of the Convertible Loan Agreement. The conversion rights are exercisable until 30 June 2016, subject to extension (all in accordance with the Convertible Loan Agreement). The new registered shares are subject to the restrictions set forth in Article 4 of the Articles of Association.

### **Authorized share capital**

Pursuant to Article 3 quarter of the Articles of Association, the Board of Directors is authorized until 25 August 2015 to increase the share capital up to a maximum amount of CHF 14'075'360.57 through the issue of a maximum of 6'670'787 fully paid-in registered shares with a nominal value of CHF 2.11 each. Partial capital increases are possible. The issue price, the date for entitlement to dividends and the type of contributions are to be determined by the Board of Directors. Contributions from freely disposable equity capital of the Company (including the Company's capital contribution reserves) pursuant to article 652d of the Swiss Code of Obligations up to the entire issue price per registered share are possible. The new registered shares are subject to the restrictions set forth in Article 4 of the Articles of Association. The Board of Directors can exclude the pre-emptive rights in favour of (i) Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("Precept"), a financial creditor of the Leclanché group under the convertible loan agreement of 8 July 2013, as amended from time to time ("Convertible Loan Agreement") for subscription with Precept being entitled

to pay the issue price in whole or in part by offsetting against claims under the Convertible Loan Agreement, and (ii) Talisman Infrastructure International Ltd., a company associated with Talisman Infrastructure Ventures LLP through common ownership for non-regulated services rendered to the Company in connection with the capital raising or other advisers or agents of the Company in connection with the restructuring.

### **Changes in share capital**

During the last three financial years, the following changes in the share capital of the Company have occurred:

- At the extraordinary general meeting of 26 August 2013, the shareholders approved a reduction of the nominal share capital of the Company by CHF 16'271'119.05 through the reduction of the nominal value of all outstanding 5,630,145 registered shares of the Company from CHF 5 to CHF 2.11 per share. At the same meeting, the shareholders approved the increase of share capital by CHF 16'341'152.42 through the issuance of 7'744'622 fully paid-in registered shares with a nominal value of CHF 2.11 each. The capital increase was registered in the Commercial Register of the Canton of Vaud on 10 September 2013.
- At the extraordinary general meeting of 26 August 2013, the shareholders approved the creation of conditional capital in the maximum aggregate amount of CHF 12'457'433.67 through the issuance of a maximum of 5'903'997 fully paid-in registered shares with a nominal value of CHF 2.11 each, reserved for the exercise of conversion rights under the convertible loan agreement of 8 July 2013, as amended from time to time ("Convertible Loan Agreement"), between the Company and Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("Precept").
- At the extraordinary general meeting of 26 August 2013, the shareholders approved the creation of authorized capital until 26 August 2015 in the maximum aggregate amount of CHF 14'075'360.57 through the issuance of a maximum of a maximum of 6'670'787 fully paid-in registered shares with a nominal value of CHF 2.11 each, reserved for the exercise of conversion rights under the Convertible Loan Agreement and as a basis for the issuance of option rights to Talisman Infrastructure International Ltd., a company associated with Talisman Infrastructure Ventures LLP through common ownership, for non-regulated services rendered to the Company in connection with the capital raising or other advisers or agents of the Company in connection with the restructuring.
- In connection with the capital increase of 3 February 2012 (see below), the Company issued 2'148'238 shareholder options (warrants) which were exercisable at any time between February 6, 2012 and 12:00 noon (CEST) on August 6, 2012, subject to their terms of the warrants and selling restrictions. At the end of the warrant exercise period, 492,114 warrants were exercised resulting in 246'057 new registered shares issued from conditional capital.
- On 2 February 2012, the Board of Directors executed a capital increase by CHF 10'741'190 from CHF 16'179'250 to CHF 26'920'440 by issuing 2'148'238 fully paid-in registered shares with a nominal value of CHF 5 each. Of the 2'148,238 new shares, 750'000 new shares were created from an ordinary capital increase on the basis of the resolution of the extraordinary shareholders' meeting of 8 November 2011 and 1'398'238 new shares were created from existing authorized capital of the Company. The capital increase was registered in the Commercial Register of the Canton of Vaud on 3 February 2012.
- At the extraordinary general shareholders' meeting of 8 November 2011, the shareholders approved the creation of a conditional capital in the maximum aggregate amount of CHF 6'471'700 through the issuance of a maximum of 1'294'340 fully paid-in registered shares with a nominal value of CHF 5 each, reserved for options rights granted to the shareholders of the Company in connection with a capital increase.
- At the extraordinary general shareholders' meeting of 8 November 2011, the shareholders resolved to decrease the conditional capital reserved for options for employees, members of the Board of Directors and managers from CHF 1'694'000 to CHF 1'617'925 and to remove the conditional

capital reserved for conversion rights or options rights granted in connection with bonds and similar debt instruments.

- At the annual general shareholders' meeting of 7 April 2011, the shareholders resolved to increase the authorized capital from CHF 4'995'750 to a maximum of CHF 8'089'625 under which the Board of Directors was authorized until 6 April 2013 to issue up to 1'617'925 fully paid-in registered shares with a nominal value of CHF 5 each.
- At the annual general shareholders' meeting of 7 April 2011, the shareholders approved the creation of a conditional capital in the maximum aggregate amount of CHF 6'395'625 through the issuance of a maximum of 1'279'125 fully paid-in registered shares with a nominal value of CHF 5 each, reserved for conversion rights or options rights granted in connection with bonds and similar debt instruments issued by the Company or a subsidiary of the Company.
- On 22 December 2010, the Board of Directors executed a capital increase by CHF 5'591'750 from CHF 10'587'500 to CHF 16'179'250 by issuing 1'118'350 fully paid-in registered shares with a nominal value of CHF 5 each. Of the 1'118'350 new shares, 1'058'750 new shares were created from an ordinary capital increase on the basis of the resolution of the extraordinary shareholders' meeting of 22 October 2010 and 59'600 new shares were created from existing authorized capital of the Company. The capital increase was registered in the Commercial Register of the Canton of Vaud on 23 December 2010.

### **Shares**

All shares are registered shares with a nominal value of CHF 2.11 each. The Company has one share class only. Each share registered with the right to vote entitles the holder to one vote at the general meeting of shareholders. The shares rank *pari passu* in all respects with each other, including voting rights, entitlement to dividends, liquidation proceeds in case of liquidation of the Company and preferential subscription rights.

### **Participation and profit sharing certificates**

The Company has not issued any non-voting equity securities such as participation certificates (*bons de participations*, *Partizipationsscheine*) or profit sharing certificates (*bons de jouissance*, *Genussscheine*).

### **Limitations on transferability and nominee registrations**

Pursuant to article 4 of the Articles of Association, acquirers of registered shares (with ownership or usufruct rights) are recorded upon demand in the share register as shareholders with voting rights if they expressly declare to have acquired their shares in their own name and for their own account or if they indicate the name, surname, domicile, address and citizenship (registered office for legal entities) of the person in which name or for which account they hold the shares. The Board of Directors may, after hearing the person concerned, cancel the entry in the share register with retroactive effect, if such entry was based on untrue or misleading information given by the acquirer.

The Articles of Association do not provide for nominee registrations.

### **Stock Options, Convertible Loans and Warrants**

The Company issued stock options allocated under the employee stock option plan for the employees and the members of the Board of Directors adopted by the Board of Directors on 26 February 2010. Each option granted under the employee stock option plan is granted, as a rule, free of charge and entitles the holder to acquire from the Company one share against payment in cash of the exercise price. For each grant of options, the Company and the plan participant enter into an option contract. The exercise price and the exercise period are set by the Board of Directors in the option contract. The exercise price is the average of the closing prices of the shares during the five trading days preceding the date of grant of the options plus a premium to be determined by the Board of Directors at its absolute discretion. The Board of Directors may determine a restriction period during which the

options cannot be exercised. The options vest on the day after the date when the restriction period lapses. The granted options forfeit if, prior to the end of the restriction period, (i) the option holder terminates the employment contract other than for valid reasons, retirement at normal retirement age as may be agreed between the option holder and the Group, death or disability, or (ii) the Group terminates the employment contract for valid reason. Except under certain circumstances (e.g. tender offer or death), the options are not transferable. The shares will be made available through the conditional capital of the Company or open market buybacks of existing shares.

As at 31 December 2013, 174'060 options were granted under the employee stock option plan, corresponding to 1.3% of the issued share capital as of 31 December 2013.

Outstanding options granted under the employee stock option plan as of 31 December 2013:

Date of grant	No. of options	Exercise price	Ratio	Restriction period	Exercise period
19.02.2010	12'030	CHF 38.40	1:1	2 years	19.02.2012 - 18.02.2014
19.02.2010	12'030	CHF 38.40	1:1	4 years	19.02.2014 - 18.02.2016
01.07.2012	150'000	CHF 16.00	1:1	2 years	01.07.2014 – 30.06.2016

On 8 July 2013, the Company entered into a senior secured convertible loan agreement for CHF 17 million maturing on 30 June 2016 (the "**Precept Loan**") from Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("**Precept**"). The Precept Loan carries an interest rate of 2 percent per annum which will be capitalized and added to the total loan amount due at maturity together with a fee of CHF 0.5 million. The Precept Loan is convertible into registered shares of the Company at Precept's option at any time during its term at an effective conversion price of CHF 1.50 per share. If the Precept Loan is not converted at its maturity date (30 June 2016) it may be extended at Precept's option or otherwise repaid by the Company. Effective 10 September 2013, Precept converted CHF 4.7 million (including accumulated interest) of the Convertible Loan into 3'142'385 registered shares of the Company at a conversion price of CHF 1.50 per share. If Precept were to convert the remaining loan amount under the Precept Loan (together with accumulated interest and fees) it would receive 9'213'859 registered shares of the Company (corresponding to 68.9% of the registered share capital of Company as of 31 December 2013).

On 31 October 2013, the Company issued to Talisman Infrastructure International Ltd 832'827 Series A Warrants and 594'876 Series B Warrants as compensation for services rendered in connection with capital raising and in particular the retention of Precept as a new investor.

- The Series A Warrants are exercisable into fully paid up registered shares of the Company at an exercise price of CHF 1.50 per share. The Series A Warrants may be exercised at any time until 15 October 2023. The number of shares to be issued upon exercise of the Series A Warrants is dependent on the development of the share price. The formula for the number of shares (N) to be issued upon exercise of Series A Warrants (W) is:  $N = W \times ((\text{Average Closing Price} - \text{Exercise Price}) / \text{Average Closing Price})$  provided that the maximum number of shares to be issued as a result of the exercise of Series A Warrants shall not exceed 3.5% of the fully diluted share capital after taking into account the number of shares that would be issued if the Precept Loan were fully converted into shares of the Company. The Average Closing Price is the closing price averaged over the preceding 10 business days.
- The Series B Warrants are exercisable into fully paid up registered shares of the Company at an exercise price of CHF 4.50 per share. The Series B Warrants may be exercised at any time until 15 October 2023. The number of shares to be issued upon exercise of the Series B Warrants is dependent on the development of the share price. The formula for the number of shares (N) to be issued upon exercise of Series B Warrants (W) is:  $N = W \times ((\text{Average Closing Price} - \text{Exercise Price}) / \text{Average Closing Price})$  provided that the maximum number of shares to be issued as a result of the exercise of Series A Warrants shall not exceed 2.5% of the fully diluted share capital after taking into account the number of shares that would be issued if the Precept

Loans were fully converted into shares of the Company. The Average Closing Price is the closing price averaged over the preceding 10 business days.

The Company is introducing a performance related Capped Stock Option Plan ("CSO Plan") for senior executives that is linked to both company and individual performance. This will be effective from 1 January 2014 and is designed to direct the focus of the executives concerned on long-term share price appreciation, to promote the long-term financial success of the Group and generally to align the interests of executives with those of shareholders. A summary of the CSO Plan is set out below.

The plan will be administered by an administrative committee appointed by the Board. Under the CSO Plan an award for a certain number of options is made at the start of the financial year at an exercise price equal to 110% of the average Share Price for the sixty (60) business days preceding the award date, subject to it being (a) not less than the share price at the award date, and (b) not more than 115% of the Share Price at the award date.

The actual number of options that are granted to the executive will be determined at or shortly after the end of the year depending on the corporate and individual performance, according to a pre-defined matrix and can range from 0% to 150% of the original award. Options granted are exercisable within 7 years from the date of award and vest evenly over a 3 year period. 50% of each tranche that is vested is blocked for a further 12 months.

The option holder may exercise unblocked options within the exercise period by either paying the exercise price to the company to acquire the shares, or authorizing the company to sell sufficient shares to pay the exercise price of the CSOs.

In event of termination of employment for any reason other than death or disability, (a) any unvested CSOs shall lapse, (b) any blocked CSOs shall become unblocked CSOs and can be exercised during a period of 30 business days after the termination date, after which they lapse, and (c) any unblocked CSOs can be exercised prior to the termination date, after which they lapse.

The administrative committee has discretion to vary conditions as it deems appropriate.

### **3. Board of Directors**

The Board of Directors is ultimately responsible for the supervision and control of the management of the Company, including the establishment of the general strategies, as well as other matters which, by law, are under its responsibility. All other areas of management are delegated to the Executive Committee.

The Board of Directors consists of a minimum of three and a maximum of seven members. Historically, each member of the Board of Directors has been elected by the general meeting of shareholders individually for a period of three years and has been eligible for re-election without limitation. As a result of recent changes in legislation proposals will be put to the next annual general meeting to discharge and to re-elect until the following annual general meeting, each and every member of the Board of Directors. In case of vacancy during a business year, the Board of Directors may temporarily replace one or more members until the next general meeting of shareholders. The Articles of Association do not provide for partial, rotating or staggered renewal of the Board of Directors.

#### **Members of the Board of Directors**

<b>Name</b>	<b>Nationality</b>	<b>Position</b>	<b>Initially appointed</b>
Jim Atack	British	Chairman, non-executive member	2013
Stefan A. Müller	Swiss	Non-executive member(1)	1998
Armin Weiland	German	Non-executive member(2)	2006
Antoine Spillmann	Swiss	Non-executive member	2011
Bryan Urban	American	Non-executive member	2013

- (1) Mr. Müller was *ad interim* Chief Financial Officer from November 1, 2010 to February 28, 2011. Mr. Müller also performed certain other operational tasks from September 2009 to October 2010. Mr. Müller served as Interim Chairman from August 1, 2013 until August 26, 2013.
- (2) Mr. Weiland has performed certain operational management tasks from September 2009 to September 2010.

As a result of recent changes in legislation proposals will be put to the next annual general meeting to discharge and to re-elect until the following annual general meeting, each and every member of the Board of Directors.

Rolf Eckrodt, initially appointed to the Board of Directors as Chairman in 2010, resigned from the Board of Directors effective 31 July 2013.

**Jim Atack**, British, born 1950. Mr. Atack recently retired as director of strategic development for UK international oil services company, Petrofac Plc. Prior to that, he was the managing director of a subsidiary, Petrofac Facilities Management (PGS Production Services prior to 2002), between 2001 and August 2006. Mr. Atack joined the Petrofac organisation as Operations and Change Manager where he oversaw several substantial oilfield takeovers. Currently, Mr. Atack serves as a non-executive director of Altor Risk Group in the UK. Mr. Atack's experience spans over thirty years of oil and gas field production and development projects, some seventeen with BP in the North Sea, Onshore UK, and Alaska. He holds degrees in Civil Engineering from Loughborough University of Technology (B.Sc Hons.) and a degree in Offshore Structures from Massachusetts Institute of Technology (M.Sc). Mr. Atack serves as a representative of Precept.

**Stefan A. Müller**, Swiss, born 1954. Since 1987, Mr. Müller has held several management roles as chief executive officer and as board member in industrial and financial corporations. He was CEO of Reuge SA, Dreieck Industrie Leasing Ltd / Fortis Lease Switzerland Ltd, Lausanne from September 2003 until July 2010, and Vice Chairman of the Board of Directors of Fortis Lease Switzerland Ltd and Fortis Lease Real Estate Switzerland Ltd, Lausanne. Since 2011 he is Board Member and CEO of g2e glass2energy sa, Yverdon-les-Bains. Mr. Müller is a member of the board of directors of LBG SA, Les Blanchisseries Générales, Chailly/Yverdon, Unigamma AG, Zürich, Asset Management, Chairman of Unigamma Immobilien AG and other smaller entities. From 2005 to March 2010 he was chairman of LECLANCHE SA. From August 1, 2013 until August 26, 2013 he served as Interim Chairman of LECLANCHE SA. Mr. Müller also performed certain other operational tasks from September 2009 to October 2010 and from November 2010 to February 2011 in LECLANCHE SA. He graduated with a Master of Arts/lic.oec. HSG from the University of St. Gallen (HSG).

**Armin Weiland**, German, born 1965. Mr. Weiland started his professional career at Deutsche Bank Group and spent several years managing corporate finance activities at HVB Group and M&A activities at HypoVereinsbank. He is a founding partner and managing partner of GermanCapital GmbH and CEO of GermanCapital Partners GbR, München. From January 2011 until May 2013, Mr. Weiland was a partner of Partners Group AG, Baar. He holds a degree in Business Administration from the European Business School (EBS), Oestrich-Winkel (Germany), and an MBA from James Madison University (USA).

**Antoine Spillmann**, Swiss, born 1963. Mr. Spillmann began his career in London in 1985 where he worked ten years for several investment banks including Paine Webber, UBS Philips & Drew, S.G. Warburg Securities, Lehman Brothers International and ABN AMRO Hoare Govett in the field of equity research and sales. In 1996, Mr. Spillmann became a founding partner of Bryan Garnier & Co in London and in Geneva. In 2001, Mr. Spillmann joined as principal partner Bruellan SA, Geneva. Antoine Spillmann is a member of the board of directors of ArcelorMittal SA, and Bondpartners SA. From 2003 until 2007, Mr. Spillmann was a member of the board of the Swiss Association of Asset Managers. Mr. Spillmann holds a diploma in Corporate Finance and in Investment Management from the London Business School.

**Bryan Urban**, American, born 1964. Mr. Urban has over 20 years of energy development, finance and operational experience covering a broad array power generation and energy infrastructure assets in the Americas and Asia/Pacific. Mr. Urban is the Managing Partner at Silver Capital Partners where he heads a boutique investment banking and advisory team specializing in financing and M&A transactions for power and alternative energy companies. He founded Silveron in 2006 and is

responsible for the firm's strategic initiatives, client development and deal execution. Mr. Urban is engaged in the alternative energy sector as a member of the Board of Directors of Blue Pillar, Inc. and Oakridge Energy Technologies both based in the US. He also actively serves on the Advisory Board for Taylor Biomass Energy in the US. Between 1992 and 2006, Mr. Urban worked for Panda Energy International and between 1999 and 2006 he was the Senior Vice President-Finance/CFO. Early in his career he spent five years with Arthur Andersen where he was involved with both audit engagements and M&A transactions. Mr. Urban is a CPA and earned a Bachelor of Science from Indiana University. Mr. Urban serves as a representative of Precept.

In 2012, the Company paid to GermanCapital GmbH CHF 52'143 (for financial consulting services),. Mr. Armin Weiland is a founding partner of GermanCapital GmbH. GermanCapital GmbH is affiliated with entities controlling The Energy Holding AG.

In 2013, the Company rented out office space to a company affiliated with Mr. Müller, a member of the Company's Board of Directors, from January 1, 2013 until September 30, 2013. Total rent paid during this period amounted to CHF 69'705. In 2012 the total annual rental for this office space amounted to CHF 88'270

Mr. Spillmann is a principal partner of Bruellan SA, Geneva. In connection with the capital increase of the Company in 2012, Bruellan SA was entitled to receive from the Company a commission fee of CHF 0.343 million, which Bruellan has agreed to defer until the Company reaches positive EBITDA or such earlier date as the Board of Directors may decide upon. In addition in 2012, Bruellan Corporate Governance Action Fund, a fund managed by Bruellan SA, has received a fixed fee of EUR 0.5 million in connection with a EUR 5 million secured bridge loan made available to Leclanché GmbH on November 23, 2012. Bruellan has converted the balance of the secured bridge loan, including the accrued interest and fees, approximately CHF 6.9 million, into equity at a conversion price of CHF 1.50 per share.

Mr. Eckrodt was a member of the supervisory board of CNC-Communications & Network Consulting AG, Munich (Germany) until 30 June, 2012 which in 2012 received fees from the Company in a total amount of CHF 75'970 for certain communication services provided by it to the Company.

#### **Internal organisational structure**

The Board of Directors constitutes itself and appoints the Chairman from amongst its members. The Chairman chairs the meetings of the Board of Directors and the general meeting of shareholders and supervises the execution of measures, which the Board of Directors has enacted.

The Board of Directors meets whenever required by business, at least however four times a year. The Board of Directors meets at the invitation of its Chairman. Each member of the Board of Directors may request the Chairman to convene a Board meeting by stating the reasons for such a request. A meeting of the Board of Directors requires the presence or participation of at least half of the members of the Board of Directors, or, if the Board of Directors consists of an uneven number, a majority of the members of the Board of Directors. The Board of Directors passes its resolutions with a majority of the votes cast, with the Chairman holding a casting vote in case of a tie. Resolutions may be passed in writing by circular resolution, unless a member of the Board of Directors requests oral deliberation. Board resolutions by means of written resolutions require the affirmative vote of a majority of all of the members of the Board of Directors. No quorum is required to record the implementation of a capital increase, to pass resolutions regarding the amendments of the Articles of Association entailed thereby and to adopt the report on the capital increase.

Regular meetings of the Board of Directors usually last between half a day to an entire day. In 2013, the Board of Directors held 13 meetings and 3 telephone conferences.

At its meeting of August 18, 2011, the Board of Directors established a Chairman's Committee and an Audit Committee to strengthen the corporate governance structure of the Company and the Group. At its meeting on August 26, 2013, the Board of Directors decided to rename these committees to better reflect their responsibilities to the Appointments and Remuneration Committee and the Audit and Risk Management Committee respectively.

The Appointments and Remuneration Committee currently consists of Messrs. Atack (chairman), Müller and Urban. The task of the Appointments and Remuneration Committee is to assist the Board of Directors in (i) identifying individuals qualified to become members of the Board of Directors; (ii) proposing to the Board of Directors the appointment and removal of members of the Executive Committee; (iii) proposing to the Board of Directors compensation principles for the Group, the compensation for the Board of Directors and the Executive Committee and amendments to or introduction of new incentive plans, including share based plans; and (iv) addressing governance issues. In 2013, the Appointments and Remuneration Committee held 1 meeting.

The Audit and Risk Management Committee currently consists of Messrs. Urban (chairman) and Weiland. The task of the Audit and Risk Management Committee is to assist the Board of Directors in its oversight of the integrity of the Company's financial statements and financial reporting process, the Company's compliance with legal and regulatory requirements, the system of internal controls, the audit process and the performance, qualification and independence of the Company's independent auditors. The Audit and Risk Management Committee serves as an independent and objective monitor of the Group's financial reporting process and system of internal control, and facilitates ongoing communication between the external auditor, management and the Board of Directors with regard to the Group's financial situation. The Audit and Risk Management Committee shall propose to the full Board of Directors proposals for the general meeting regarding the appointment and removal of the Company's auditors. In 2013, the Audit Committee held 1 meeting.

In addition, pursuant to the terms of the Precept Loan, the Company agreed to provide Precept with certain super majority rights, including board representation that consists of two representatives or constitutes at least one third of the board at all times, higher thresholds for board approval of certain corporate actions and first right of refusal to underwrite any equity issuance (subject to certain rights of shareholders).

#### **Definition of areas of responsibility**

The Board of Directors has delegated the operational management of the business of the Company and of the Group to the Executive Committee, unless the law, the Articles of Associations or the Organizational Regulations provide otherwise. The scope of tasks for which the Board of Directors has retained responsibility includes in particular the following duties and competencies:

- Ultimate management and direction of the Company and issuance of the necessary directives;
- Determination of the organisation of the Company including resolutions relating to the opening of new branch offices, incorporation and sale of subsidiaries and the sale and acquisition of participations in other companies and decision on and approval of the basic financial, legal and organisational structure of the Group;
- Organization of the accounting, the internal control system (ICS), the financial control, the financial planning and assessment and supervision of risk assessment and risk management;
- Determination of the strategy and business policy of the Group;
- Approval of the business plan of the Group, prepared by the Executive Committee based on the strategic goals;
- Approval of the budget and financial planning documentation prepared by the Executive Committee prior to the year end; in particular cost budgets which include all material cost and forecasted revenues (e.g. salary, investments, sales etc.);
- Monitor financial stability of the Group (liquidity, safety and appropriate return);
- Approval of budget increases during the financial year;
- Decision on and approval of all corporate transactions (corporate actions), in particular material acquisitions, dispositions, investments and strategic and financing transactions;
- Appointment and removal the members of the Executive Committee and of other important managers, and grant of signatory powers;
- Ultimate supervision of the persons entrusted with the management, in particular with respect to compliance with the law, the Articles of Association, the Organizational Regulations and other regulations and directives;
- Preparation of the business report (including the financial statements) as well as of the shareholders meeting, and implementation of its resolutions;
- Determination of the compensation principles and the compensation framework of the Group;

- Proposal of reorganization measures to the general meeting of shareholders if half the share capital is no longer covered by the Company's net assets; notification of the judge (filing for bankruptcy) in the case of over-indebtedness.

Further, the approval of the Board of Directors is required for specific transactions that do not fall under the ordinary business activities and/or which financially exceed defined thresholds.

The Executive Committee is responsible for all areas of management of the Company that are not specifically reserved to the Board of Directors. The Executive Committee has in particular the following duties and competencies:

- Management of the operations of the Company and the Group and implementation of the strategy and business policy of the Group decided by the Board of Directors;
- Execution of decisions and instructions of the Board of Directors;
- Management and supervision of all on-going business and transactions of the Company and the Group save for decisions which require prior approval by the Board of Directors;
- Preparation and supervision of compliance with the basic business policy, the operational goals, and the budget and the general compensation principles;
- Performance of risk supervision over the Group;
- Preparation and submission of the annual and semi-annual financial statements and of the annual report for approval by the Board of Directors of as well as the periodical reporting to the Board of Directors on the ongoing state of business of the Group;
- Preparation of the yearly budget for approval by the Board of Directors and proposals to the Board of Directors regarding budget increases during the financial year;
- Preparation and implementation of the general human resources policy, employee matters of general concern and the hiring and head count planning;
- Immediate information to the Board of Directors with respect to increased risks in the ongoing business and extraordinary events.

#### **Information and control instruments vis-à-vis the Executive Committee**

The Board of Directors supervises the Executive Committee and monitors its performance through appropriate reporting and control systems.

At each meeting of the Board of Directors, the Chief Executive Officer reports on the course of business and important business events. Other instruments that enable the Board of Directors to monitor and control the Executive Committee are:

- monthly written reports from the Executive Committee featuring key figures with comparison against the previous year and the budget, and information on order intake, order backlog and inventory and liquidity of the Group together with a brief report by the Chief Executive Officer and the Chief Financial Officer;
- annual strategic analysis of the operating segments together with a plan, amended each year by the Executive Committee, for the next few years;
- annual revision of the business risk matrix for the Group by the Executive Committee;
- special reports by the Executive Committee on important investments, acquisitions and cooperative agreements.

The Chairman is regularly (in between meetings of the Board of Directors) briefed by the Chief Executive Officer on the current course of business and is promptly informed about any extraordinary events.

The Company's internal control system (ICS) consists of seven groups of analysis which are checked and reviewed on a monthly, quarterly and yearly basis. The statutory auditor assesses and reports on the effectiveness of the internal control system (ICS) to the Board of Directors once a year.

These groups of analysis are:

- Finance with a focus on cash and cash equivalents, payment rights, equity and value added tax (VAT);
- Fixed assets with a focus on the registrations of the fixed assets, their correct depreciation and impairments if necessary;

- Inventory with a control of the goods entries and deliveries as well as the correctness of the inventory;
- IT and its recovery plan;
- Payroll and related payment or accounting issues;
- Purchases with a focus on the material resources planning (MRP) and on the adequacy of merchandising entries and accuracy of invoices received;
- Sales with a focus on billing system and account receivables survey.

The Company defines and evaluates the most important risks based on a risk map comprising the following categories:

- Strategy with a focus on the market, the competitors and the technology;
- Operations with a focus on the staff, IT and the supply chain;
- Finance and cash control;
- Production and the setup of the new production line, including suppliers, approvals, deliveries, ramp-up and product quality.

Under the oversight of the Chief Executive Officer, a risk matrix is prepared at least annually and evaluated in detail by the responsible heads. Based on the evaluation, a detailed catalogue of measures for the most important risks is prepared. The most important risks, along with possible measures to prevent and mitigate potential damage are presented to the Board of Directors for decision twice a year. In addition, the Board of Directors addresses most of the above mentioned risk categories at each meeting. On this basis, the Board of Directors is monitoring the risks of the Group.

The Company has no internal audit.

#### 4. Executive Committee

The Executive Committee is responsible for all areas of management of the Company and the Group that are not specifically reserved to the Board of Directors. Members of the Executive Committee are appointed by the Board of the Directors. The Executive Committee is chaired by the Chief Executive Officer.

##### Members of the Executive Committee

Name	Nationality	Position	Initially appointed
Joseph Mangion	Maltese and British	Chief Executive Officer	2013
Eric Wilkinson	British	Deputy Chief Executive Officer	2013
Andrew Firmston-Williams	British	Chief Financial Officer	2013
Pierre Blanc	Swiss	Chief Technology Officer	2006
Fabrizio Marzolini	Swiss and Italian	Head of Portable and Systems Development	2013
Joachim Simonis	German	Head of Stationary Sales and Marketing	2013
Thierry Perronnet	French	General Manager of Distribution	2013

Dr. Ulrich Ehmes (former CEO) and Klaus Tönnesmann (former interim CFO) left the Company effective August 12, 2013.

**Joseph Mangion**, Maltese and British, born 1958, joined the Company in 2013 after having been an advisor with Talisman in connection the implementation of the Company's turnaround plan following Talisman's appointment by the Board of Directors on February 6, 2013. Mr. Mangion is an experienced senior executive with over 20 years of international, industrial, and operational experience

at both the CFO/CEO level, during which he has executed in excess of \$10 billion worth of transactions (including, M&A, debt and equity issues, debt restructuring, etc.). In addition, he has a further five years of experience as a successful institutional investor specialising in the utility and renewable energy sectors, where he has invested more than \$500 million and generated over \$400 million of profit for investors. He co-founded Talisman Infrastructure Venture LLP with Mr. Wilkinson, where he serves as a designated member, to focus on turnarounds in the energy, utility and infrastructure sectors. Mr. Mangion is also a director of Talisman Infrastructure International Ltd. He also serves as a director of Tovatna Associates Limited. In addition, Mr. Mangion was a member of RenergyA Finance LLP between 2010 and 2011 and a director of RenergyA Holdings Limited between 2011 and 2012. He also served between 2008 and 2009 as chairman of Solel Solar Systems Limited. He is a Chartered Accountant and holds an MBA from Cranfield School of Management.

**Eric Wilkinson**, British, born 1956, joined the Company in 2013 after having been an advisor with Talisman in connection the implementation of the Company's turnaround plan following Talisman's appointment by the Board of Directors on February 6, 2013. Mr. Wilkinson is an experienced senior executive having acted as chairman and in executive roles for various businesses and as an adviser to private equity funds and their portfolio companies. He was a partner of Bain & Co., a partner of Apex Partners and a partner and member of the operating committee of The Beacon Group, an investment bank that was purchased by JP Morgan Chase in 2000. Mr. Wilkinson is a partner of Talisman Management Ltd., a long standing turnaround firm and a co-founder of Talisman Infrastructure Ventures LLP. Mr. Wilkinson also serves as a director of Talisman Infrastructure International Ltd. In addition, he is the chairman of the board of Design Artisan Group, a small closely-held family company in the UK. Mr. Wilkinson also served as CEO and chairman of the board of Coemar SPA between 2007 and 2011, was a director of Golf Entertainment International Inc. between 2005 and 2009 and served as a director of Solel Solar Systems Limited between 2008 and 2009. He is an Economics graduate from University College, London and holds an MBA from Harvard School of Business Administration. He is a member of the Institute for Turnaround.

**Andrew Firmston-Williams**, British, born 1957, joined the Company in 2013. Mr. Firmston-Williams qualified as a Chartered Accountant in London with one of the major international firms and for over a 33-year period has pursued a career in finance and general management with various small and mid-sized firms. He was one of the three founding directors of a technology-based infrastructure company in the health services market that was successfully floated on the Alternative Investment Market in London, and he also worked with private equity investors on various portfolio companies.

**Pierre Blanc**, Swiss, born 1970, joined the Company in 2000. He is Chief Technology Officer of Leclanché. Former positions include Development Manager of primary cells and Head of the R&D department at Leclanché (2004-2006). From 2000 to 2004, Mr. Blanc was Chemical Engineer at Leclanché where he was responsible for the development and manufacturing of battery cells of major brands such as Varta, Energizer, Panasonic and Enersys. He holds a B.A. Moderatorship Chemistry from Trinity College Dublin.

**Fabrizio Marzolini**, Swiss/Italian, born 1969, joined Leclanché in 1994. He is Head of Systems Development and is responsible for the Business Unit portable batteries and the development of stationary battery systems. Fabrizio Marzolini holds a degree in electricity engineering and an executive Master of Business Administration (MBA).

**Joachim Simonis**, German, born 1956, joined the company in 2013, Mr. Simonis has over 20 years experience in developing and managing sales and marketing organisations for technology based organisations. He has operated in the solar industry since 2004 and until recently he was responsible for the launch of the European operations of Talesun Solar, a Chinese based solar company and prior to that managed the European sales organisation of a German solar company, Phoenix Solar.

**Thierry Perronnet**, French, born 1964, joined the Company in 2013. Mr Perronnet has a strong background in consumer goods and technological Business to Business ("B2B") markets and has held various senior positions in sales and marketing in Europe and North America. Until recently, he was a B2B Marketing Director with Eastman Kodak for the EMEA region. Prior to that he successfully developed a Business to Customer ("B2C") business in data storage and photographic products that was spun off from 3M, for whom he had previously worked in Europe and North America.

### **Management contracts**

In response to the Company's liquidity shortage, the Board of Directors mandated Talisman Infrastructure Ventures LLP ("**Talisman**") on 6 February 2013 to lead the turnaround process and to support management in structuring and implementing a turnaround plan. As Talisman's representatives have assumed senior management roles within the Company, the Company's engagement with Talisman ended with effect from 31 August 2013. During its engagement, Talisman was entitled to and received a retainer for its services of EUR 25'000 per month up until April 30, 2013 and EUR 50'000 per month from May 1, 2013 to August 31, 2013 at which time the engagement terminated.

The Board of Directors also engaged Talisman Infrastructure International Ltd., ("**TIIL**"), a company affiliated to Talisman through common ownership, to provide certain non-regulated services to assist the Company in its fund raising. TIIL actively supported the Company in its efforts to raise capital. TIIL was instrumental in introducing Precept to the Company and in assisting the Company to conclude the terms of the loan granted by Precept. As compensation for TIIL's services the Company paid a fee of €250,000 and issued to TIIL 832'827 Series A Warrants and 594'876 Series B Warrants (see above "2. Capital Structure – Stock Options, Convertible loans and warrants").

Talisman is incorporated in England & Wales with registered offices at 4 Snow Hill, London EC1A 2DJ, United Kingdom. TIIL is incorporated in Malta with registered offices at Suite 8A, Rosa Marina Building 216 Marina Seafront Pietà, Malta. Talisman was represented by Joe Mangion, Partner, and Eric Wilkinson, Partner, who are directors of TIIL and have assumed the management roles of Chief Executive Officer and Deputy Chief Executive Officer, respectively.

## **5. Compensation, Shareholdings and Loans**

The Company operates a remuneration system designed to align the interests of the members of the Board of Directors and Executive Committee with those of the Group, shareholders and other stakeholders. The individual remuneration components take account of the Group's sustainable short- and long-term business development. As the objective is also to attract and retain highly qualified executives and professionals, the remuneration system is focused on providing competitive remuneration with a fixed and a variable component. The remuneration system is periodically reviewed by the Board of Directors.

The members of the Board of Directors receive non-performance related compensation in the form of a Board of Directors fee, which is proposed on an annual basis by the Appointments and Remuneration Committee and decided upon by the entire Board of Directors. The fee amount depends on the exposure and responsibilities and the specific tasks performed by each individual member during the financial year and is paid in cash.

The compensation for the members of the Executive Committee is verified and proposed on an annual basis by the Appointments and Remuneration Committee. The total compensation, which comprises fixed and variable components, is decided upon by the entire Board of Directors. The members of the Executive Committee receive a base salary commensurate with the job profile and the employee's experience and skills and a performance related cash bonus. The base salary is assessed annually against responsibility and experience and is adjusted when needed. A target cash bonus is defined for each member of the Executive Committee at the beginning of the financial year and this forms the basis for the calculation of the cash bonus actually paid at or shortly after the end of the financial year. The amount of bonus actually paid is determined taking into account corporate and individual targets and may vary according to a matrix from 0% to 150% of the target amount. The target bonuses for 2014 vary from 23% to 50% of base salary. For 2013, discretionary bonus payments were made to the Chief Technical Officer and the Head of Portable Business and Systems Development amounting to 25% and 29% of their respective base salaries in recognition of their efforts throughout the year.

Members of the Executive Committee are entitled to awards under the Capped Stock Option Plan which comes into effect in 2014 as described in section 2 above.

The Board of Directors can issue options to its members, members of the Executive Committee as well as to other key employees. The options are granted under the employee stock option plan which has been adopted by the Board of Directors on 26 February 2010. Each option granted under the

employee stock option plan is granted, as a rule, free of charge and entitles the holder to acquire from the Company one share against payment in cash of the exercise price. For each grant of options, the Company and the plan participant enter into an option contract. The exercise price and the exercise period are set by the Board of Directors in the option contract. The exercise price is the average of the closing prices of the shares during the five trading days preceding the date of grant of the options plus a premium to be determined by the Board of Directors at its absolute discretion. The Board of Directors may determine a restriction period during which the options cannot be exercised. The options vest on the day after the date when the restriction period lapses. The granted options forfeit if, prior to the end of the restriction period, (i) the option holder terminates the employment contract other than for valid reasons, retirement at normal retirement age as may be agreed between the option holder and the Group, death or disability, or (ii) the Group terminates the employment contract for valid reason. Except under certain circumstances (e.g. tender offer or death), the options are not transferable. No further options were granted under this plan during the financial year 2013 and it is not intended to issue new options under this plan in future.

### **Compensation, Shareholding and Loans**

Audited details to the compensation, shareholdings and loans to acting and former members of the Board of Directors and Executive Committee are disclosed in Note 18 of the Consolidated Financial Statements.

### **Employment contracts and special agreements**

The employment contracts with members of the Executive Committee do not contain any severance payments. There are no employment contracts with members of the Executive Committee with notice periods of more than six months.

## **6. Shareholders' Participation**

### **Right to vote ("one share, one vote")**

Any shareholder who is registered as a shareholder with voting rights has the right to attend and to vote at the general meeting of shareholders. Each share of the Company entitles its holder to one vote.

### **Shareholder registration**

Voting rights may only be exercised by a shareholder who is recorded in the share register. Shareholders are recorded upon demand in the share register as shareholders with voting rights if they expressly declare to have acquired their shares in their own name and for their own account or if they indicate the name, surname, domicile, address and citizenship (registered office for legal entities) of the person in which name or for which account they hold the shares.

### **No restrictions on voting rights**

Subject to the registration of the shares in the share register, the Articles of Associations do not impose any restrictions on the voting rights of shareholders. Specifically, there is no limitation on the number of voting rights per shareholder.

### **Representation**

Shareholders having the right to vote may be represented at the general meeting of shareholders by another person authorized by a written proxy, or by corporate bodies, an independent proxy or depositary representatives. Such representative need not be shareholders of the Company.

### **Quorum**

The general meeting of shareholders constitutes a quorum regardless of the number of shares represented and the number shareholders present to the extent that the law does not provide otherwise.

### **Resolutions and elections**

The general meeting of shareholders passes resolutions and carries out elections by absolute majority of the votes represented at the meeting, to the extent that the law or the Articles of Association do not provide otherwise. In a second round, the relative majority is applicable. The Articles of Association

state that a qualified majority of two-thirds of the shares represented is required to pass a resolution to modify or abrogate article 4 (*transferability of shares*), article 14 (*decisions and elections*) and to revoke more than one third of the members of the Board of Directors.

### **Convening**

The general meeting of shareholders is convened by the Board of Directors or, if necessary, by the statutory auditor. The Board of Directors is further required to convene an extraordinary general meeting of shareholders if so requested in writing, indicating the items and the motions, by one or more shareholders holding in aggregate at least 10% of the Company's nominal share capital.

The general meeting of shareholders is called at least 20 days prior to the day of the general meeting by only one publication in the Swiss Official Gazette of Commerce and, although not required by the Articles of Association, by ordinary mail to the address of registered shareholders recorded in the share register.

### **Agenda**

One or more shareholders holding shares with a nominal value of at least CHF 1 million in the aggregate have the right to request in writing that a specific proposal be put on the agenda and voted upon at the next general meeting of shareholders.

### **Closing date for registration in the share register**

Only those shareholders with voting rights whose names were recorded in the Company's share register on the respective closing date may attend the general meeting and exercise voting rights. For organizational reasons, the Board of Directors has determined that no new registration will be made in the share register during a period of up to two weeks before a general meeting. There are no exceptions to this rule regarding the closing date.

## **7. Change of Control and Defence Measures**

### **Duty to submit an offer**

The Swiss Stock Exchange Act provides that anyone who, directly, indirectly or acting in concert with third parties, acquires equity securities exceeding 33 1/3% of the voting rights of a company - whether or not such rights are exercisable - is required to make an offer to acquire all listed equity securities of that company. A company may raise this threshold to 49% of the voting rights ("opting up") or may, under certain circumstances, waive the threshold ("opting out").

On April 10, 2013, the annual general meeting of shareholders of the Company resolved to include an "opting up" article in the Articles of Association of the Company that increases the threshold for a mandatory takeover offer under the Swiss Stock Exchange Act (SESTA) from the statutory threshold of 33 1/3% to 49%. As a result, under this "opting up" article, an acquirer of the Shares is obliged to make a public tender offer pursuant to Article 32 SESTA only if, as a result of the acquisition of Shares, the threshold of 49% of the Company's voting rights (whether exercisable or not) is exceeded.

### **Change of control clauses**

There are no change of control clauses (e.g., golden parachutes) included in agreements or schemes benefitting members of the Board of Directors and/or of the Executive Committee except for in the employee stock option plan approved by the Board of Directors on 26 February 2010 which provides that in the event of a successful tender offer where the offeror acquires more than 50% of the shares, the option holders have the right to exercise their options during the additional tender offer period, irrespective of whether a possible restriction period (during which the options cannot be exercised) has lapsed or not.

## **8. Auditors**

PricewaterhouseCoopers SA, Lausanne, has been appointed as statutory auditor since 2008. Mr Felix Roth, Swiss Certified Public Accountant, Partner, has been the lead auditor. As required by law, the lead auditor has to be changed every seven years.

In 2013, the fees of PricewaterhouseCoopers SA for the audit of the consolidated and statutory financial statements of the Group Leclanché amounted to CHF 158'000 and for other services (incl. tax services) amounted to CHF 174'564.

The Board of Directors each year evaluates the performance of the auditor and decides whether the auditor should be proposed to the annual general meeting of shareholders for re-election. Criteria applied for the performance assessment of the auditor are the quality of the management letter, technical and operational competence, independent and objective view, sufficient resources employed, focus on areas of significant risk to the Company, willingness to probe and challenge, ability to provide effective, practical recommendations and open and effective communication and coordination with management.

## **9. Information Policy**

The Company is committed to a policy of open, transparent and continuous information. The Company publishes annual and semi-annual reports. Detailed information is provided at the annual general meeting of shareholders. Matters affecting the share price are published immediately in accordance with the ad hoc publicity rules of the SIX Swiss Exchange.

Annual and semi-annual reports, ad hoc announcements and other press releases, the current share price, as well as general information about the Company can be found at the Company's website «[www.leclanche.ch](http://www.leclanche.ch)».

Interested persons can subscribe to the free e-mail service to receive all ad hoc announcements and other press releases as well as financial reports via e-mail at « <http://www.leclanche.eu/page/mailling-list5> ».

Interested persons may also communicate with the Company directly through the following contact:

Joseph Mangion  
Chief Executive Officer  
E-mail: [Joseph.Mangion@leclanche.com](mailto:Joseph.Mangion@leclanche.com)  
Tel.: +41 24 424 65 10

**Leclanché SA**  
Consolidated financial statements 2013

## Consolidated income statements for the year ended December 31, 2013

	Notes	31.12.2013 kCHF	31.12.2012 kCHF
Sales of goods and services		12'306.8	12'907.0
Other income	4.1	2'591.5	3'222.8
<b>Total income</b>		<b>14'898.3</b>	<b>16'129.8</b>
Raw materials and consumables used		-7'587.0	-10'283.7
Personnel costs	4.4	-9'443.8	-10'765.0
Other operating expenses	4.2	-7'517.7	-7'859.9
<b>Earnings Before Interest, Tax, Depreciation and Amortization</b>		<b>-9'650.2</b>	<b>-12'778.8</b>
Depreciation and amortization expense	4.3	-2'444.5	-1'909.0
<b>Operating Loss</b>		<b>-12'094.7</b>	<b>-14'687.8</b>
Finance costs		-1'460.6	-235.2
Finance income		1.2	7.5
<b>Loss before tax for the year</b>		<b>-13'554.1</b>	<b>-14'915.4</b>
Income tax	5	-	-
<b>Loss for the year</b>		<b>-13'554.1</b>	<b>-14'915.4</b>
Earnings per share (CHF)			
- basic	6	-1.69	-2.82
- diluted	6	-1.69	-2.82

## Consolidated statements of comprehensive loss for the year ended December 31, 2013

	31.12.2013 kCHF	31.12.2012 kCHF
<b>Loss for the year</b>	-13'554.1	-14'915.4
<b>Other comprehensive income/(loss)</b>		
<b>Items that will not be reclassified to profit or loss</b>		
Actuarial income on post employment benefit obligations	1'518.1	350.5
<b>Items that may be subsequently reclassified to profit or loss</b>		
Currency translation differences	634.4	-309.5
<b>Other comprehensive income/(loss) for the year net of tax</b>	<b>2'152.5</b>	<b>41.0</b>
<b>Total comprehensive loss for the year</b>	<b>-11'401.6</b>	<b>-14'874.4</b>

The accompanying notes form an integral part of the consolidated financial statements.

## Consolidated balance sheet at December 31, 2013

	Notes	31.12.2013 kCHF	31.12.2012 kCHF
<b>ASSETS</b>			
<b>Non-current assets</b>			
Property, plant and equipment	7	34'886.3	33'932.4
Intangible assets	8	4'785.1	4'397.1
Other financial assets		248.4	249.9
		<u>39'919.8</u>	<u>38'579.4</u>
<b>Current assets</b>			
Inventories	11	4'568.1	4'710.6
Trade and other receivables	12	3'651.1	4'917.6
Cash and cash equivalents		3'060.4	3'936.2
		<u>11'279.6</u>	<u>13'564.4</u>
<b>TOTAL ASSETS</b>		<u><u>51'199.4</u></u>	<u><u>52'143.8</u></u>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity attributable to equity holders of the parent</b>			
Share capital	13	28'220.8	28'150.7
Share premium	13	56'833.8	47'178.0
Accumulated value for share-based payment	10	1'677.3	983.8
Other reserves	13	8'632.2	8'632.2
Translation reserve		-1'645.8	-2'280.3
Equity component of convertible loan and warrants		5'216.3	-
Actuarial loss on post-employment benefit obligations	9	-12'658.4	-14'176.5
Accumulated losses		-47'053.2	-33'499.1
<b>Total Equity</b>		<u>39'222.9</u>	<u>34'988.8</u>
<b>Non-current liabilities</b>			
Provisions	14	100.0	70.0
Defined benefit pension liability	9	3'840.2	5'268.3
Convertible Loan	15A	4'136.3	-
		<u>8'076.5</u>	<u>5'338.3</u>
<b>Current liabilities</b>			
Provisions	14	100.0	130.0
Borrowings	15B	-	6'243.4
Trade and other payables	16	3'800.0	5'443.3
		<u>3'900.0</u>	<u>11'816.7</u>
<b>Total Liabilities</b>		<u>11'976.5</u>	<u>17'155.0</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u><u>51'199.4</u></u>	<u><u>52'143.8</u></u>

The accompanying notes form an integral part of the consolidated financial statements

## Consolidated statement of changes in equity for the year ended December 31, 2013

	Attributable to equity holders of the parent								
	Issued share capital	Share premium	Reserve for share-based payment	Other reserves	Equity component of convertible loan and warrants	Translation reserve	Actuarial loss / (gain) on post-employment benefit obligations	Accumulated losses	Total
	kCHF	kCHF	kCHF	kCHF	kCHF	kCHF	kCHF	kCHF	kCHF
<b>Balance at 1 January 2012</b>	16'179.2	32'365.2	556.8	16'800.6	-	-1'970.7	-14'527.0	-26'752.1	22'652.0
Transfer of Distributable Reserve to Retained Earnings see note 13.2	-	-	-	-8'168.4	-	-	-	8'168.4	-
<b>Balance at 1 January 2012 restated</b>	16'179.2	32'365.2	556.8	8'632.2	-	-1'970.7	-14'527.0	-18'583.7	22'652.0
Loss for the year	-	-	-	-	-	-	-	-14'915.4	-14'915.4
<b>Other comprehensive income:</b>									
Actuarial loss on post employment benefit obligations	-	-	-	-	-	-	350.5	-	350.5
Currency translation differences	-	-	-	-	-	-309.5	-	-	-309.5
<b>Total comprehensive loss for the year</b>	-	-	-	-	-	<b>-309.5</b>	<b>350.5</b>	<b>-14'915.4</b>	<b>-14'874.5</b>
Stock option plan	-	-	427.0	-	-	-	-	-	427.0
Capital increase as per 3 February 2012	10'741.2	12'430.3	-	-	-	-	-	-	23'171.4
Warrants exercised as per 6 August 2012	1'230.3	2'382.5	-	-	-	-	-	-	3'612.8
<b>Balance at 31 December 2012</b>	<b>28'150.7</b>	<b>47'178.0</b>	<b>983.8</b>	<b>8'632.2</b>	<b>-</b>	<b>-2'280.2</b>	<b>-14'176.5</b>	<b>-33'499.1</b>	<b>34'988.8</b>
<b>Balance at 1 January 2013</b>	28'150.7	47'178.0	983.8	8'632.2	-	-2'280.2	-14'176.5	-33'499.1	34'988.8
Loss for the year	-	-	-	-	-	-	-	-13'554.1	-13'554.1
<b>Other comprehensive income:</b>									
Actuarial loss on post employment benefit obligations	-	-	-	-	-	-	1'518.1	-	1'518.1
Currency translation differences	-	-	-	-	-	634.4	-	-	634.4
<b>Total comprehensive loss for the year</b>	-	-	-	-	-	<b>634.4</b>	<b>1'518.1</b>	<b>-13'554.1</b>	<b>-11'401.6</b>
Equity component of convertible loan and warrants	-	-	-	-	5'216.3	-	-	-	5'216.3
Reserve for share-based payment	-	-	693.5	-	-	-	-	-	693.5
Capital decrease as per 9 September 2013	-16'271.1	16'271.1	-	-	-	-	-	-	-
Capital increase as per 9 September 2013	16'341.2	-6'615.3	-	-	-	-	-	-	9'725.9
<b>Balance at 31 December 2013</b>	<b>28'220.8</b>	<b>56'833.8</b>	<b>1'677.3</b>	<b>8'632.2</b>	<b>5'216.3</b>	<b>-1'645.8</b>	<b>-12'658.4</b>	<b>-47'053.2</b>	<b>39'222.9</b>

The accompanying notes form an integral part of the consolidated financial statements.

## Consolidated statement of cash flows for the year ended December 31, 2013

	Notes	31.12.2013	31.12.2012
		kCHF	kCHF
<b>Operating activities</b>			
Loss before tax		-13'554.1	-14'915.4
Non cash adjustments:			-
Depreciation of property, plant and equipment	7	1'649.6	1'122.3
Amortization of intangible assets	8	793.2	786.7
Non-realized foreign exchange differences		479.7	-335.5
Recognized expense for stock option plan	10	693.6	427.0
Interest expense		1'460.6	234.7
Interest income		-1.2	-7.5
Movement in provisions	14	50.0	90.0
Employer's contribution to defined benefit plan	9	-362.9	-374.4
Pension cost	9	452.9	336.3
Working capital adjustments:			-
In/Decrease in trade and other receivables		1'266.5	-824.8
In/Decrease in inventories		142.5	-493.0
In/Decrease in trade and other payables		-1'643.3	506.1
<b>Net cash flows used in operating activities</b>		<b>-8'572.8</b>	<b>-13'447.5</b>
<b>Investing activities</b>			
Purchase of property, plant and equipment	7	-2'626.8	-17'494.9
Investment in other financial assets		-1.5	0.5
Capitalized development expenses	8	-1'221.6	-565.4
Interest received		1.2	7.5
<b>Net cash used in investing activities</b>		<b>-3'848.7</b>	<b>-18'052.3</b>
<b>Financing activities</b>			
Net proceeds from share capital increase	13	2'808.9	23'171.4
Net proceeds from warrants exercised	13	-	3'612.8
Net proceeds from convertible loan	15A	8'786.9	-
Net proceeds from borrowings	15B	-	6'038.5
Interest paid		-	-29.9
<b>Net cash from / (used in) financing activities</b>		<b>11'595.8</b>	<b>32'792.8</b>
<b>Increase / Decrease in cash and cash equivalent</b>		<b>-825.7</b>	<b>1'293.0</b>
Cash and cash equivalent at 1 January		3'936.2	2'617.2
Cash and cash equivalent at 31 December		3'060.4	3'936.2
Effect of exchange rate changes		50.1	-25.9
<b>Variation</b>		<b>-825.7</b>	<b>1'293.1</b>

The accompanying notes form an integral part of the consolidated financial statements.

## CORPORATE INFORMATION

The consolidated financial statements of Leclanché SA (the “Company”, and together with its subsidiary Leclanché GmbH, the “Group”) for the year ended 31 December 2013 were authorised for issue in accordance with a resolution of the Board of Directors 4 March 2014. They are still subject to formal approval by the annual general meeting.

Leclanché SA is a stock corporation (*société anonyme, Aktiengesellschaft*) with registered office in Yverdon-les-Bains, Switzerland, whose shares are publicly traded.

The principal activities of the Group are described in Note 3.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (A) Basis of preparation

The consolidated financial statements of Leclanché SA are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and its predecessor organization, the International Accounting Standards Committee (IASC).

The policies set out below are consistently applied to all the years presented. These consolidated financial statements were prepared under the historical cost convention, except for items to be recorded at fair value.

The preparation of the consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. See Note 2 for areas involving a higher degree of judgment and significant estimates.

The annual closing date of the individual financial statements of all Group companies is December 31.

#### (B) New and amended accounting standards and IFRIC interpretations

##### (a) *Standards and Interpretation effective in the current period*

There are no IFRSs or IFRIC interpretations that are effective for the first time for the financial year beginning on or after 1 January 2013 that have a material impact on the group.

##### (b) *Standard and Interpretations in issue not yet adopted*

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2013 and have not been applied in preparing these consolidated financial statements. None of these is expected to have a significant effect on the consolidated financial statements of the Group.

In addition, various other already issued standards will be amended or clarified as part of the annual improvements 2013, none of which is deemed to have a significant impact on the Group's operations.

There is currently no intention to adopt these accounting before the effective date.

### (C) Group accounting

Subsidiaries are all entities over which the group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the group controls another entity. The group also assesses existence of control where it does not have more than 50% of the voting power but is able to govern the financial and operating policies by virtue of de-facto control. De-facto control may arise in circumstances where the size of the group's voting rights relative to the size and dispersion of holdings of other shareholders give the group the power to govern the financial and operating policies, etc.

Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquiree on an acquisition- by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

Inter-company transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from inter-company transactions that are recognised in assets are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

### (D) Foreign currencies

Items included in the financial statements of each of the group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Swiss Franc "CHF", which is the group's presentation currency.

The local currency is generally used as the reporting currency throughout the world. In the respective entity financial statements, monetary assets and liabilities denominated in foreign currencies are translated at the rate prevailing at the balance sheet date. Transactions are recorded using the approximate exchange rate at the time of the transaction. All resulting foreign exchange transaction gains and losses are recognized in the subsidiary's income statement.

Income, expense and cash flows of the consolidated companies have been translated into Swiss francs using average exchange rates. The balance sheets are translated using the year-end exchange rates. Translation differences arising from movements in the exchange rates used to translate equity, long-term internal financing deemed as net investment in a foreign operation and net income are included in other comprehensive income.

#### **(E) Segment reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the Executive Committee.

#### **(F) Revenue recognition**

Revenue includes the fair value from the sale of goods and services, net of value-added tax, rebates, discounts and sales commissions and after eliminating sales within the Group.

##### **(a) Sale of goods**

Sale of goods is recognized when delivery to the customer has occurred, the significant risks and rewards have been transferred to the buyer and collection of the related receivables is reasonably assured. Sale of goods may include delivery of batteries, rechargeable batteries, systems for electrical storage device and some accessories.

##### **(b) Services rendered**

Revenue for services rendered includes various types of services such as system integration, specific developments and customization or maintenance. For larger projects revenue is recognised according to the stage of completion (contract milestone agreed in the quotation), for smaller project once the project is completed.

##### **(c) Interest income**

Interest income is recognized using the effective interest method unless collectability is in doubt.

#### **(G) Government grants**

Government grants are recognised where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income over the period necessary to match the grant on a systematic basis to the costs that it is intended to compensate.

#### **(H) Taxes**

The tax expense for the period comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects

neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### (I) Property, plant and equipment

All property, plant and equipment are shown at cost, less subsequent depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably.

All other repair and maintenance expenditures are charged to the income statement during the financial period in which they are incurred.

Depreciation of an asset begins when it is available for use, ie when it is in the location and condition necessary for it to be capable of operating in the manner intended by management and is calculated on a straight-line basis over the useful life, according to the following schedule:

	Useful life in years
Production machinery	8 - 10
Machinery, equipment	5 - 8
Tools	3 - 5
Computers and information networks	3 - 5
Office furniture and equipment	5 - 8
Vehicles	5

Assets are depreciated on a straight-line method.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is impaired immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposal or retirement of tangible fixed assets are determined by comparing the proceeds received with the carrying amounts and are included in the consolidated income statements.

### (J) Intangible assets

#### (a) Research and development costs

Research costs are expensed as incurred. Development expenditure on an individual project is recognised as an intangible asset when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the asset and the ability to measure reliably the expenditure during development.

Following initial recognition of the development expenditure as an asset, the cost model is applied requiring the asset to be carried at cost less any accumulated amortisation and accumulated impairment losses. Amortisation of the asset begins when development is complete and the asset is available for use. It is amortised over the period of expected future benefit. During the period of development, the asset is tested for impairment annually.

#### *(b) Patents and licences*

The patents have been acquired as part of a business combination. The useful live (12 years) assigned to the patents are based on the maturity of the patents and the value was assessed based on estimated economic benefit that such patents rights can provide.

#### *(K) Financial assets*

Financial assets are identified as either one of the following categories: at fair value through profit or loss, loans and receivables or derivative financial instruments. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition and re-evaluates this designation at every reporting date. Financial assets are recognised initially at fair value plus investment costs for trade and receivables. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership.

##### *(a) Financial assets at fair value through profit or loss*

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within 12 months; otherwise, they are classified as non-current.

Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in the income statement. Financial assets at fair value through profit or loss are subsequently carried at fair value.

Gains or losses arising from changes in the fair value of financial assets at fair value through profit or loss, including interest and dividend income, are presented in the income statement within «Financial income/costs», in the period in which they arise.

##### *(b) Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement loans and receivables are carried at amortised cost using the effective interest method, when maturity is over one year. Carrying amount is after consideration of an allowance for impairment. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired.

#### *(L) Loans and borrowings*

Interest bearing loans and borrowings are initially recognised at fair value less directly attributable transaction costs. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method, if maturity exceeds 12 months. A financial liability is recognised when the obligation is discharged or cancelled or expires.

Compound financial instruments issued by the group comprise convertible loans that can be converted to share capital at the option of the holder, and the number of shares to be issued does not vary with changes in their fair value. The liability component of a compound financial instrument is recognised initially at the fair value of a similar liability that does not have an equity conversion option. The equity component is recognised initially as the difference between the fair value of the compound financial

instrument as a whole and the fair value of the liability component. Any directly attributable transaction costs are allocated to the liability and equity components in proportion to their initial carrying amounts. Subsequent to initial recognition, the liability component is measured at amortised cost using the effective interest method whereas the equity component is not re-measured.

#### (M) Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the weighted average cost method. The cost of work in progress and manufactured finished goods comprises direct production costs and an appropriate proportion of production overheads and factory depreciation. Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses. Furthermore, inventories which are no longer part of production and sales plans are directly written off from the gross value of inventories.

#### (N) Trade and other receivables

Trade accounts receivables are carried at invoiced amounts, less adjustments for doubtful receivables. A provision for impairment is made for doubtful receivables based on a review of all material outstanding amounts at the reporting date.

#### (O) Cash and cash equivalents

Cash and cash equivalents include cash in hand and highly liquid investments with original maturities of three months or less. This position is readily convertible to known amounts of cash. Bank overdrafts are shown within short-term financial debt in current liabilities on the balance sheet.

#### (P) Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

#### (Q) Employee benefits

##### *(a) Pension obligations*

The Group operates various pension schemes. The schemes are generally funded through payments to insurance companies or trustee-administered funds, determined by periodic actuarial calculations. The group has both defined benefit and defined contribution plans. A defined contribution plan is a pension plan under which the group pays fixed contributions into a separate entity. The group has no legal or constructive obligations to pay further contributions if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods. A defined benefit plan is a pension plan that is not a defined contribution plan.

Typically defined benefit plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised in the balance sheet in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets, together with adjustments for unrecognised past-service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension obligation. In countries where there is no deep market in such bonds, the market rates on government bonds are used.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

Past-service costs are recognised immediately in income.

For defined contribution plans, the group pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The group has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### *(b) Termination benefits*

Termination benefits are payable when employment is terminated by the group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The group recognises termination benefits at the earlier of the following dates: (a) when the group can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of IAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value.

#### *(c) Employee participation*

The Group operates an equity-settled, share-based compensation plan, under which the entity receives services from employees as consideration for equity instruments (options) of the Group. The fair value of the employee services received in exchange for the grant of the options is recognised as an expense. The total amount to be expensed is determined by reference to the fair value of the options granted:

- including any market performance conditions;
- excluding the impact of any service and non-market performance vesting conditions (for example, profitability, sales growth targets and remaining an employee of the entity over a specified time period); and
- excluding the impact of any non-vesting conditions (for example, the requirement for employees to save).

Non-market vesting conditions are included in assumptions about the number of options that are expected to vest. The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each reporting period, the entity revises its estimates of the number of options that are expected to vest based on the non-marketing vesting conditions. It recognises the impact of the revision to original estimates, if any, in the income statement, with a corresponding adjustment to equity.

When the options are exercised, the company issues new shares. The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

## 2. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The Group's principal accounting policies are set out in Note 1 of the Group's consolidated financial statements and conform to International Financial Reporting Standards (IFRS). Significant judgments and estimates are used in the preparation of the consolidated financial statements which, to the extent that actual outcomes and results may differ from these assumptions and estimates, could affect the accounting in the areas described in this section.

### *Impairment of non-financial assets*

The Group assesses whether there are any indicators of impairment for all non-financial assets at each reporting date. Non-financial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. When value in use calculations are undertaken, management must estimate the expected cash flows from the asset and choose a suitable discount rate.

### *Government grants*

Government grants are subject to certain conditions which the company believes are currently fulfilled but which may be subject to interpretation.

### *Development costs*

Development costs are capitalised in accordance with the accounting policy of Note 1(J). Initial capitalisation is based on management's judgment that the technological and economical feasibility is confirmed, usually when a product development project is conducted based on concrete specification of a third party. In determining the amount to be capitalised, management makes assumptions regarding the expected future cash flows, discount rate to be applied and expected period of benefits. In 2013 development costs have been capitalized for total kCHF 1'135 (2012: kCHF 563).

### *Valuation of Convertible Loans and Warrants*

It is difficult to benchmark what a market rate of interest for a company in the position of Leclanche would be so management considered three alternate methodologies to value the debt and equity components and opted for the Black Scholes Model as the least subjective of these. The equity component of the convertible loan has been assessed using the Black Scholes Model to value the underlying market value of the debt component, with the residual amount being then being attributed to equity under the provisions of IAS 32. Warrants issued in connection with the fund raising of convertible loans have also been valued on the same basis to split the underlying value of debt and equity components as follows:

Convertible Loan & Warrants	Debt Component kCHF	Equity Component kCHF	Total kCHF
Convertible Loan (1st Drawdown - see Note 13)	-	4'700.0	4'700.0
Convertible Loan (2nd and 3rd Drawdowns - see note 15A)	4'403.0	4'697.0	9'100.0
Warrants	620.8	1'152.6	1'773.4

### *Deferred income tax asset*

Deferred income tax assets are recognised for all unused tax losses only to the extent that it is probable that taxable profits will be available against which the losses can be utilised. Judgement is required from management to determine the amount of tax asset that can be recognised, based on forecasts and tax planning strategies. Given the uncertainty in the realization of future taxable profits, no tax asset has been recognized as of 31 December 2013. Had the Group estimated that all available

tax losses could be used, the effect would have been an additional income of kCHF kCHF 26'627.4 as of 31 December 2013 (2012: kCHF 17'628.9).

A deferred income tax asset is recorded on the available tax losses carried forward of Leclanché GmbH, capped to the limit of existing deferred tax liabilities (refer to Note 5).

### *Pension benefits*

The present value of the pension obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for pensions include the discount rate. Any changes in these assumptions will impact the carrying amount of pension obligations. The independent actuary of the Group uses statistical based assumptions covering future withdrawals of participants from the plan and estimates on life expectancy. The actuarial assumptions used may differ materially from actual results due to changes in market and economic conditions, higher or lower withdrawal rates or longer or shorter life spans of participants. These differences could impact significantly the amount of pension income or expenses recognised in future periods.

The Group determines the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the pension obligations. In determining the appropriate discount rate, the Group considers the interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

Other key assumptions for pension obligations are based in part on current market conditions.

## **3. SEGMENT INFORMATION**

From a product perspective, management assesses the performance of the operating segments based on a measure of adjusted earnings before interest, tax, depreciation and amortization (EBITDA). This measure excludes the effects of depreciation, amortization non-operating expenses, such as restructuring costs and non-operating income. The impact on personnel costs related to IAS 19 / IFRIC 14 and finance income and charges are not included in the result for each operating segment. Since 1 January 2012, depreciation of patents & licences has been directly allocated to the segment "Stationary".

Since 1 January 2012, the operating business is organized in 3 segments:

- 'Portable' (previously 'Industrial') conceives, develops and carries out turn-key solutions for storage of portable electrical power calling upon innovative technologies for specific applications.
- 'Distribution' commercializes batteries as well as accessories such as flashlights and small chargers.
- 'Stationary' (previously 'Lithium ion') produces large format lithium ion cells and systems for high end applications. This segment includes: automotive, stationary and off-road.

All costs that can not be managed directly by the three business units are grouped as Central Costs, and are kept under regular review by the Executive Committee.

In 2013, the Group realized 31.5% (2012: 30.0 %) of its revenue with one customer. The revenue with this customer was realized in the Portable segment.

For geographical information, sales are allocated based on where the client is located.

### 3. SEGMENT INFORMATION (continued)

	Portable		Stationary		Distribution		Group Central Costs		Total	
	31.12.2013	31.12.2012	31.12.2013	31.12.2012	31.12.2013	31.12.2012	31.12.2013	31.12.2012	31.12.2013	31.12.2012
<b>Revenue</b>										
Total income	8'883.6	8'739.0	2'600.9	3'701.9	3'331.8	3'688.9	81.9	0.0	14'898.3	16'129.8
EBITDA	1'105.3	-159.8	-4'740.7	-8'752.1	-98.6	634.2	-5'916.2	-4'501.1	-9'650.2	-12'778.8
EBIT 2013 / 2012 (restated)	963.4	-303.6	-6'914.7	-10'366.1	-105.5	616.7	-6'037.9	-4'634.8	-12'094.7	-14'687.8
<b>Assets and Liabilities</b>										
Segment assets	4'981.0	4'525.8	40'150.1	39'903.2	1'321.5	1'113.6	4'746.8	6'601.3	51'199.4	52'143.8
Segment liabilities	-867.0	-167.3	-995.4	-9'023.3	-1'881.5	-435.1	-8'232.6	-7'529.2	-11'976.5	-17'155.0
<b>Other segment information</b>										
Depreciation and amortization	-142.0	-143.9	-2'174.0	-1'214.6	-6.9	-17.5	-121.6	-533.0	-2'444.5	-1'909.0
Acquisitions of tangible and intangible	165.0	84.0	3'448.9	17'395.3	0.0	0.0	0.0	15.6	3'613.9	17'494.9

#### Geographical information:

	Switzerland		Europe		Other		Total	
	31.12.2013	31.12.2012	31.12.2013	31.12.2012	31.12.2013	31.12.2012	31.12.2013	31.12.2012
<b>Revenue</b>								
Total income	8'586.9	6'037.6	6'311.4	10'073.9	-	18.4	14'898.3	16'129.8
Non-current assets	4'662.3	5'606.2	35'257.4	32'973.2	-	-	39'919.8	38'579.5

Reconciling items	31.12.2013	31.12.2012
	kCHF	kCHF
<b>EBITDA</b>	<b>-9'650.2</b>	<b>-12'778.7</b>
Depreciation	-2'444.5	-1'909.0
<b>EBIT</b>	<b>-12'094.7</b>	<b>-14'687.7</b>
Finance revenue	1.2	7.5
Finance costs	-1'460.6	-235.2
<b>Profit (loss) before income tax</b>	<b>-13'554.1</b>	<b>-14'915.4</b>

## 4. REVENUES AND EXPENSES

### 4.1 OTHER INCOME

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Government grants	2'378.8	2'959.1
Other income	212.7	263.7
	<u><b>2'591.5</b></u>	<u><b>3'222.8</b></u>

Government grants were received from the EU and the German "Bundesministerium für Forschung".

#### 4.2 OTHER OPERATING EXPENSES

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Consulting costs	2'368.8	2'002.8
Rental costs	1'661.5	1'489.8
Losses on receivables	88.0	27.3
Travel costs	657.4	779.2
Manufacturing costs	125.6	271.9
Sales & marketing costs	151.7	277.3
Transport and packaging	634.1	866.5
Exchange losses / (gains)	-105.1	-119.8
Building facilities	1'030.3	1'041.7
Administration costs	585.1	949.4
Sundry duties and capital taxes	138.3	34.2
Insurances	136.4	82.7
Miscellaneous	45.6	156.8
	<u><b>7'517.7</b></u>	<u><b>7'859.9</b></u>

#### 4.3 DEPRECIATION AND AMORTIZATION EXPENSE

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Property, plant and equipment	1'649.7	1'122.3
Intangible assets	794.8	786.7
	<u><b>2'444.5</b></u>	<u><b>1'909.0</b></u>

For details refer to Notes 7 and 8.

#### 4.4 PERSONNEL COSTS

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Salaries	7'373.2	8'835.6
Social charges	924.1	1'166.1
Recognized expense for stock option plan	693.6	427.0
Pension cost (defined benefit plan)	452.9	336.3
	<u><b>9'443.8</b></u>	<u><b>10'765.0</b></u>

For details on Pension cost refer to Note 9; for recognized expense for stock option plan refer to Note 10.

#### 4.5 RESEARCH AND DEVELOPMENT EXPENSES

Research and development expenditure recognized as an expense during 2013 amount to kCHF 3'559.4 (2012: kCHF 3'628.4).

## 5. INCOME TAX EXPENSE

Reconciliation between tax expense and the product of accounting profit multiplied by domestic tax rate for the period for the years ended 31 December 2013 and 2012 is as follows:

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Accounting profit /(loss) before income tax	-13'554.1	-14'915.4
Taxes at the weighted average income tax rate* of 25.45% (2012: 27.36%).	-3'450.1	-4'081.5
Effect of unrecorded tax losses	3'450.1	4'081.5
Effect of change in non deductible expenses	-	-
<b>Total</b>	<u>-</u>	<u>-</u>

\*These percentages are based on rates prevailing in the different jurisdictions

Deferred tax assets and liabilities tax at 31 December relate to the following:

	Consolidated balance sheet	
	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
<i>Deferred tax liability</i>		
Intangible assets	514.9	877.3
Property, plant and equipment	3'794.5	1'561.8
	<u>4'309.4</u>	<u>2'439.1</u>
<i>Deferred tax assets</i>		
Unused tax losses carried forward	4'309.4	2'439.1
	<u>4'309.4</u>	<u>2'439.1</u>

The Group has tax losses which arose in Switzerland that are available until 2020 and in Germany which are not subject to expiry for offset against future taxable profits of the company in which the losses arose.

Maturity	Tax loss
	kCHF
2014	617.9
2015	-
2016	330.9
2017	8'195.0
2018	7'450.7
2019	6'024.7
2020	23'445.2
Losses not subject to expiry	49'309.4
<b>Total</b>	<u>95'373.8</u>

## 6. EARNINGS PER SHARE

### (a) Basic

Basic earnings per share amounts are calculated by dividing net result for the year attributable to ordinary equity holders of the parent by the weighted average number of ordinary shares in issue during the year.

The following reflects the income and share data used in the earnings per share computations:

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Net loss attributable to ordinary equity holders of the parent	-13'554.1	-14'915.4
	<u>2013</u>	<u>2012</u>
Weighted average number of ordinary shares in issue	8'027'795	5'287'695
	<u>2013</u>	<u>2012</u>
Earnings per share	CHF	CHF
- basic	-1.69	-2.82
- diluted	-1.69	-2.82

### (b) Diluted earnings per share

The diluted earnings per share is calculated adjusting the weighted average number of ordinary shares in issue to assume conversion of all dilutive potential ordinary shares. The existing potential ordinary shares relate to the stock option plan, to the warrant and to the convertible loan do not affect the diluted loss per share since they would be anti-dilutive and non-significant. A potential dilutive impact might result from the conversion of the stock options and the Series B of the Talisman Warrants or the Convertible Loan. Refer to Note 10 and Note 15A for further information.

## 7. PROPERTY, PLANT AND EQUIPMENT

	<b>Machinery, installations and tools</b>	<b>Furniture and computers</b>	<b>Vehicles</b>	<b>Construction in progress</b>	<b>Total</b>
	kCHF	kCHF	kCHF	kCHF	kCHF
<b>Gross values :</b>					
As at 01.01.2012	30'019	3'204	969	13'065	47'257
Cancellation of fully depreciated assets*	-15'921	-1'761	-599	-	-18'281
Additions	816	22	-	16'800	17'638
Disposals	-	-1	-	-	-1
Exchange differences	-16	-1	-	-101	-118
<b>As at 31.12.2012</b>	<b>14'898</b>	<b>1'463</b>	<b>370</b>	<b>29'764</b>	<b>46'495</b>
<b>Depreciations and impairments</b>					
As at 01.01.2012	25'940	2'833	947	-	29'720
Cancellation of fully depreciated assets*	-15'921	-1'761	-599	-	-18'281
Depreciation charge for the year	938	170	14	-	1'122
Disposals	-	-	-	-	-
Exchange differences	1	0	-	-	1
<b>As at 31.12.2012</b>	<b>10'958</b>	<b>1'242</b>	<b>362</b>	<b>-</b>	<b>12'562</b>
<b>Net values as at 31.12.2012</b>	<b>3'940</b>	<b>220</b>	<b>8</b>	<b>29'764</b>	<b>33'933</b>
<b>Gross values :</b>					
As at 01.01.2013	14'898	1'463	370	29'764	46'495
Additions	2'275	1	-	203	2'479
Disposals	-	-	-15	-	-15
Transfer	29'764	-	-	-29'764	-
Exchange differences	158	4	-	-	163
<b>As at 31.12.2013</b>	<b>47'096</b>	<b>1'468</b>	<b>355</b>	<b>203</b>	<b>49'122</b>
<b>Depreciations and impairments</b>					
As at 01.01.2013	10'958	1'242	362	-	12'562
Depreciation charge for the year	1'509	136	5	-	1'650
Disposals	-	-	-12	-	-12
Exchange differences	33	3	-	-	36
<b>As at 31.12.2013</b>	<b>12'500</b>	<b>1'381</b>	<b>355</b>	<b>-</b>	<b>14'236</b>
<b>Net values as at 31.12.2013</b>	<b>34'596</b>	<b>87</b>	<b>-</b>	<b>203</b>	<b>34'886</b>

\* The cancellation of fully depreciated assets relates to items retired and no longer in use prior to 2012 but only identified in 2013. This error was corrected in the 2013 financial statements as an opening adjustment as at 1.1.2012 and had no impact on the consolidated income statement, balance sheet or total equity during 2013 or 2012.

As at 31.12.2013, the fire insurance value of fixed assets amounts to kCHF 13'875.5 (2012: kCHF 13'875.5)

Certain equipment within the mass production line in Germany formed part of a grant funded research programme, which has now ended but for which formal sign-off by the relevant funding authority has not yet taken place. The formal eligibility of the funding received will therefore only be confirmed once this sign-off has taken place.

## 8. INTANGIBLE ASSETS

	Development costs	Patents and licences	Total
	kCHF	kCHF	kCHF
Gross values :			
As at 01.01.2012	2'605	4'890	<b>7'495</b>
Additions	565	-	<b>565</b>
Exchange differences	-2	-20	<b>-22</b>
As at 31.12.2012	<b>3'168</b>	<b>4'870</b>	<b>8'038</b>
Amortization and Impairment			
As at 01.01.2012	485	2'370	<b>2'855</b>
Amortization	387	399	<b>786</b>
Exchange differences	-	-	-
As at 31.12.2012	<b>872</b>	<b>2'769</b>	<b>3'641</b>
<b>Net values as at 31.12.2012</b>	<b>2'296</b>	<b>2'101</b>	<b>4'397</b>
Gross values :			
As at 01.01.2013	3'168	4'870	<b>8'038</b>
Additions	1'135	-	<b>1'135</b>
Exchange differences	13	74	<b>87</b>
As at 31.12.2013	<b>4'315</b>	<b>4'944</b>	<b>9'260</b>
Amortization and Impairment			
As at 01.01.2013	872	2'769	3'641
Amortization	387	406	793
Exchange differences	-	41	41
As at 31.12.2013	<b>1'259</b>	<b>3'215</b>	<b>4'475</b>
<b>Net values as at 31.12.2013</b>	<b>3'056</b>	<b>1'729</b>	<b>4'785</b>

Development costs: the Group has recognised 5 development projects to be capitalised as follows:

Project B: recognised at December 31, 2007: kCHF 250.0  
Availability for use: April of 2009, useful life: 5 years

Project C: recognised at December 31, 2007: kCHF 1'927.9  
Availability for use: during 2011, useful life: 6 years

Project D: recognised at 31 December 2013: kCHF 1'549.7  
Availability for use: during 2014\*, useful life: 5 years

\*After a long development process, the Home Storage product is scheduled for launch at the end of Q1 2014 whereupon amortization will commence.

Project E: recognised at 31 December 2013: kCHF 245.2  
Availability for use: during 2014, useful life: 5 years

Project F: recognised at 31 December 2013: kCHF 193.5  
Availability for use: during 2015, useful life: 5 years

## 9. PENSIONS AND OTHER POST-EMPLOYMENT BENEFIT PLANS

The Group has one defined benefit pension plan, covering all of its Swiss employees, which require contributions to be made to separately administrated funds. The following tables summarise the components of net benefit expense recognised in the income statement and amounts recognised in the balance sheet:

Net benefit expense (recognised in personnel costs):

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Service cost	352.8	572.4
Net interest cost	100.1	-236.2
<b>Net benefit expense/(income)</b>	<b><u>453.0</u></b>	<b><u>336.3</u></b>

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
<b>Actuarial (gain) / loss</b>		
Arising from changes in assumptions	-999.6	-2'273.5
Other actuarial gains / (losses)	573.6	1'149.3
Gains /(losses) on plan assets	1'944.2	1'474.7
<b>Total defined benefit cost recognized in OCI</b>	<b><u>1'518.1</u></b>	<b><u>350.5</u></b>
<b>Total defined benefit cost</b>	<b><u>1'971.1</u></b>	<b><u>686.8</u></b>

Liability in consolidated balance sheet

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Present value of obligations	-39'984.2	-41'259.7
Fair value of plan assets	36'143.9	35'991.4
<b>Liability in the balance sheet</b>	<b><u>-3'840.2</u></b>	<b><u>-5'268.3</u></b>

Changes in the present value of the defined benefit obligation are as follows:

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Defined benefit obligation at 1 January	41'259.7	41'369.8
Interest cost	783.9	980.9
Current service cost	695.7	572.4
Employees' contributions	342.9	354.4
Benefits paid	-3'181.2	-3'142.1
Actuarial (gains)/losses on obligation	83.2	1'124.2
<b>Defined benefit obligation at 31 December</b>	<b><u>39'984.2</u></b>	<b><u>41'259.7</u></b>

Changes in the fair value of plan assets are as follows:

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Fair value of plan assets at 1 January	35'991.4	35'712.9
Interest Income	683.8	1'217.1
Contributions by employer	362.9	374.4
Contributions by employees	342.9	354.4
Benefits paid	-3'181.2	-3'142.1
Actuarial gains/(losses)	1'944.2	1'474.7
<b>Fair value of plan assets at 31 December</b>	<b><u>36'143.9</u></b>	<b><u>35'991.4</u></b>

The Group expects to contribute kCHF 409 to its defined benefit pension plan in 2014.

The major categories of plan assets as a percentage of the fair value of total plan assets are as follows:

	<u>2013</u>	<u>2012</u>
	%	%
Cash	4%	4%
CHF bonds	35%	36%
FX Bonds	4%	6%
Equity	40%	39%
Property	9%	9%
Other	8%	7%

The overall expected rate of return on assets is determined based on the market prices prevailing on that date, applicable to the period over which the obligation is to be settled.

The principal assumptions used in determining pension benefit obligations for the Group's plan are shown below:

	<u>2013</u>	<u>2012</u>
	%	%
Discount rate	2.10%	1.90%
Future salary increases	1.50%	1.50%
Future pensions increases	0.50%	0.50%

The mortality assumptions have been changed in 2011 from EVK 2005 to LPP 2010 generational. The life expectancy at retirement age is 18.93 years for the male and 22.29 years for the female.

Amounts for the current and previous periods are as follows:

	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
	kCHF	kCHF	kCHF	kCHF	kCHF
Defined benefit obligation	-39'984.2	-41'259.7	-41'369.7	-39'619.1	-38'256.4
Plan assets	36'143.9	35'991.4	35'712.8	39'376.8	40'645.6
(Deficit)/Surplus	-3'840.2	-5'268.3	-5'656.9	-242.3	2'389.2
Experience adjustments on plan liabilities	-573.6	-1'149.3	-552.0	-366.4	-70.0
Experience adjustments on plan assets	1'944.2	1'474.7	-2'702.9	-402.1	3'461.8

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is :

<b>Change in variable</b>	<u>0.5%</u>	<u>-0.5%</u>
Discount rate, impact on defined benefit obligation	-2.6%	1.5%

The above sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension liability recognised within the statement of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous period.

Estimate Benefit payments for the next ten years in kCHF.

year	2014	2015	2016	2017	2018	2019-2023
kCHF	2'439.8	2'289.3	2'314.2	2'242.2	2'178.7	10'776.3

## 10. SHARE BASED PAYMENTS

### (a) Stock Option plan

On February 26, 2010, the Board of Directors approved a stock option plan for the members of the Board of Directors and selected employees of Leclanché. Each option granted under the employee stock option plan is granted, as a rule, free of charge and entitles the holder to acquire from the Company one share against payment in cash of the exercise price. For each grant of options, the Company and the plan participant enter into an option contract. The exercise price and the exercise period are set by the Board of Directors in the option contract. The exercise price is the average of the closing prices of the shares during the five trading days preceding the date of grant of the options plus a premium to be determined by the Board of Directors at its absolute discretion. The Board of Directors may determine a restriction period during which the options cannot be exercised. The options vest on the day after the date when the restriction period lapses. The granted options forfeit if, prior to the end of the restriction period, (i) the option holder terminates the employment contract other than for valid reasons, retirement at normal retirement age as may be agreed between the option holder and the Group, death or disability, or (ii) the Group terminates the employment contract for valid reason. Except under certain circumstances (e.g. tender offer or death), the options are not transferable. The shares will be made available through the conditional capital of the Company or open market buybacks of existing shares.

Movements in the number of share options outstanding and their related weighted average exercise prices are as follows:

	31.12.2013		31.12.2012	
	Average exercise price in CHF per share	Options	Average exercise price in CHF per share	Options
At 1 January	20.84	260'250	38.01	57'510
Granted	-	-	16.00	203'000
Forfeited	-	-86'190	28.00	-260
Exercised	-	-	-	-
Expired	-	-	-	-
<b>At 31 December</b>	<b>19.10</b>	<b>174'060</b>	<b>20.84</b>	<b>260'250</b>

Share options outstanding at the end of the year have the following expiry date and exercise prices:

Expiry Date	Exercise price in CHF per share	Options	Options
		31.12.2013	31.12.2012
18.02.2014	38.40	12'030	15'280
28.02.2014	40.13	0	3'130
21.04.2014	43.56	0	5'750
30.09.2014	28.00	0	4'465
18.02.2016	38.40	12'030	15'280
29.02.2016	40.13	0	3'130
21.04.2016	43.56	0	5'750
30.09.2016	28.00	0	4'465
30.06.2016	16.00	150'000	203'000
		174'060	260'250

The fair value of the grants under the stock option plan was estimated using the Black Scholes valuation model with the following assumptions and issues:

	2012 attribution	2011 attribution	2010 attribution
Number of options granted	203'000	8'930	48'320
Grant date	01.07.12	25.10.11	25.06.10
Vesting period	2 years after grant date	2 years resp. 4 years after grant date	2 years resp. 4 years after grant date
Expiration date	2 years after vesting date	2 years after vesting date	2 years after vesting date
Weighted average share price at grant date	13.60	37.65	39.50
Exercise price	16.00	28	38.40 / 40.13 / 43.56
Expected life	3.00	2.99 / 4.99	2.65 / 4.65
Volatility	68.87%	64.72%	89.94%
Expected dividend yield	0%	0%	0%
Risk free interest rate	0.07%	0.66%	0.49% / 0.81%
Fair value of option at grant date	13.60	18.75	24.04
Expected turnover of personnel	0.00%	0.00%	0.00%

The total expense recognised in the income statement for share options granted to directors and employees amounts to kCHF 693.6 on 31 December 2013 (kCHF 427.0 on 2012).

#### (a) Warrants

On 31 October 2013, the Company issued to Talisman Infrastructure International Ltd 832'827 Series A Warrants and 594'876 Series B Warrants as compensation for non-regulated services rendered to

the company in connection with capital raising and in particular, the retention of Precept as new investor..

- The Series A Warrants are exercisable into fully paid up registered shares of the Company at an exercise price of CHF 1.50 per share. The Series A Warrants may be exercised at any time until 15 October 2023. The number of shares to be issued upon exercise of the Series A Warrants is dependent on the development of the share price. The formula for the number of shares (N) to be issued upon exercise of Series A Warrants (W) is:  $N = W \times ((\text{Average Closing Price} - \text{Exercise Price}) / \text{Average Closing Price})$  provided that the maximum number of shares to be issued as a result of the exercise of Series A Warrants shall not exceed 3.5% of the fully diluted share capital after taking into account the number of shares that would be issued if the Precept Loan were fully converted into shares of the Company. The Average Closing Price is the closing price averaged over the preceding 10 business days.
- The Series B Warrants are exercisable into fully paid up registered shares of the Company at an exercise price of CHF 4.50 per share. The Series B Warrants may be exercised at any time until 15 October 2023. The number of shares to be issued upon exercise of the Series B Warrants is dependent on the development of the share price. The formula for the number of shares (N) to be issued upon exercise of Series B Warrants (W) is:  $N = W \times ((\text{Average Closing Price} - \text{Exercise Price}) / \text{Average Closing Price})$  provided that the maximum number of shares to be issued as a result of the exercise of Series A Warrants shall not exceed 2.5% of the fully diluted share capital after taking into account the number of shares that would be issued if the Precept Loan were fully converted into shares of the Company. The Average Closing Price is the closing price averaged over the preceding 10 business days.

These Warrants, issued in connection with capital raising (and in particular the retention of Precept as a new investor) have been valued at fair value at grant date using the Black Scholes Model and incorporating the same underlying assumptions as for the valuation of the Precept convertible loan, as they are considered to be directly attributable transaction costs of the convertible loan provided by Precept (and of any shares issued resulting from conversion of the loan)

## 11. INVENTORIES

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Raw material	3'209.6	3'674.4
Work in progress (at cost)	538.2	447.8
Finished goods	820.3	588.5
<b>Total inventories</b>	<b><u>4'568.1</u></b>	<b><u>4'710.6</u></b>

The amount of write-down of inventories recognised as an expense is kCHF 404.2 (2012: kCHF 301.5) which is recognised in Raw materials and consumables used.

## 12. TRADE AND OTHER RECEIVABLES (CURRENT)

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Trade receivables, net of allowance for doubtful debts	2'226.1	3'170.5
Advances to suppliers	726.4	1'493.5
Other receivables	698.5	253.6
<b>Total</b>	<b><u>3'651.0</u></b>	<b><u>4'917.6</u></b>

Trade receivables are non-interest bearing and are generally on 30-90 days' terms.

As at 31 December 2013, trade receivables at nominal value of kCHF 104.4 (2012: kCHF 66.2) were impaired and fully provided for. Movements in the provision for impairment of receivables were as follows:

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
At 1 January	66.2	75.3
Increase of provision	48.1	27.3
Use of provision	-9.9	-36.5
	-	-
<b>At 31 December</b>	<b><u>104.4</u></b>	<b><u>66.2</u></b>

As at 31 December, the analysis of trade and other receivables that were past due but not impaired is as follows:

	Total	Neither past due nor impaired	Past due but not impaired			
			< 30 days	30-60 days	60-90 days	> 90 days
	kCHF	kCHF	kCHF	kCHF	kCHF	kCHF
<b>2013</b>	3'029.0	2'350.6	355.4	109.7	-54.1	162.9
<b>2012</b>	3'490.3	2'859.5	120.4	46.8	22.7	374.7

There is no significant default in the trade and other receivables past due but not impaired.

## 13. SHARE CAPITAL AND RESERVES

### 13.1 Share capital

#### Changes in share capital

During the last two financial years, the following changes in the share capital of the Company have occurred:

- At the extraordinary general meeting of 26 August 2013, the shareholders approved a reduction of the nominal share capital of the Company by CHF 16'271'119.05 through the reduction of the nominal value of all outstanding 5,630,145 registered shares of the Company from CHF 5 to CHF 2.11 per share. At the same meeting, the shareholders approved the increase of share capital by CHF 16'341'152.42 through the issuance of 7'744'622 fully paid-in registered shares with a nominal value of CHF 2.11 each. The capital increase was registered in the Commercial Register of the Canton of Vaud on 10 September 2013.
- At the extraordinary general meeting of 26 August 2013, the shareholders approved the creation of conditional capital in the maximum aggregate amount of CHF 12'457'433.67 through the issuance of a maximum of 5'903'997 fully paid-in registered shares with a nominal value of CHF 2.11 each, reserved for the exercise of conversion rights under the convertible loan agreement of 8 July 2013, as amended from time to time ("Convertible Loan Agreement"), between the Company and Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("Precept").
- At the extraordinary general meeting of 26 August 2013, the shareholders approved the creation of authorized capital until 26 August 2015 in the maximum aggregate amount of CHF 14'075'360.57 through the issuance of a maximum of a maximum of 6'670'787 fully paid-in registered shares with a nominal value of CHF 2.11 each, reserved for the exercise of conversion rights under the Convertible Loan Agreement and as a basis for the issuance of option rights to Talisman Infrastructure International Ltd., a company associated with Talisman Infrastructure Ventures LLP through common ownership, for non-regulated services rendered to the Company in connection

with the capital raising or other advisers or agents of the Company in connection with the restructuring.

	<b>2013</b>
	kCHF
Proceeds from issue of 3'142'385 shares to Precept (see Note 15A)	4'700.0
Less related transaction costs, deducted from Share Premium	-1'891.1
<b>Net Proceeds</b>	<b>2'808.9</b>

As compensation for services rendered in connection with the capital raising of the Company and in particular the retention of Precept as a new investor the company also issued Warrants to Talisman Infrastructure International Ltd. Please refer to Note 15A.

Number of Shares	<b>31.12.2013</b>	<b>31.12.2012</b>
Ordinary shares, nominal value CHF 5		5'630'145
Ordinary shares, nominal value CHF 2.11	13'374'767	
	<b>13'374'767</b>	<b>5'630'145</b>

Number of Shares	<b>31.12.2013</b>	<b>31.12.2012</b>
At January 1st	5'630'145	3'235'850
Shares issued following capital increase of 03.02.2012		2'148'238
Shares issued following exercise of warrants in 2012		246'057
Shares issued following loan conversion in 2013	7'744'622	
<b>At December 31st</b>	<b>13'374'767</b>	<b>5'630'145</b>

### Significant shareholders

	<b>%</b>	<b>31.12.2013</b>	<b>31.12.2012</b>
		Unit	Unit
Bruellan Corporate Gov Fd	34.4%	4'602'237	-
Precept Fund Management SPC	23.5%	3'142'385	-
The Energy Holding AG	1.0%	139'437	354'639
Sum of all other shareholders below 1 %	41.1%	5'490'708	5'275'506
<b>Total shares issued</b>	<b>100.0%</b>	<b>13'374'767</b>	<b>5'630'145</b>

### Conditional share capital

Pursuant to article 3 ter of the Articles of Association, the Company's share capital can be increased by a maximum aggregate amount of CHF 1'617'924.79 through the issuance of a maximum of 766'789 fully paid-in registered shares with a nominal value of CHF 2.11 each, by exercising option rights granted to employees, members of the Executive Committee and members of the Board of Directors in accordance with conditions determined by the Board of Directors. The Board of Directors determines the issue price. The subscription rights of the shareholders are excluded. The new registered shares are subject to the restrictions set forth in article 4 (transferability of shares) of the Articles of Association. As at 31 December 2013, no shares were issued on the basis of article 3 ter of the Articles of Association.

Pursuant to Article 3 quinquies of the Articles of Association, the Company's share capital can be increased by a maximum aggregate amount of CHF 12'457'433.67, by issuing a maximum of 5'903'997 fully paid-in registered shares with a nominal value of CHF 2.11 each by the exercise of conversion rights granted to Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("Precept") under the convertible loan agreement of 8 July 2013, as amended from time to time ("Convertible Loan Agreement") with Precept being entitled to pay the issue price in whole or in part by offsetting against claims under the Convertible Loan Agreement. The conversion rights granted

to Precept under the Convertible Loan Agreement are needed for the restructuring of the Company. The pre-emptive rights of the shareholders are therefore excluded in favour of Precept. The conversion shall be made in accordance with the terms of the Convertible Loan Agreement. The conversion rights are exercisable until 30 June 2016, subject to extension (all in accordance with the Convertible Loan Agreement). The new registered shares are subject to the restrictions set forth in Article 4 of the Articles of Association.

### Authorized share capital

Pursuant to Article 3 quarter of the Articles of Association, the Board of Directors is authorized until 25 August 2015 to increase the share capital up to a maximum amount of CHF 14'075'360.57 through the issue of a maximum of 6'670'787 fully paid-in registered shares with a nominal value of CHF 2.11 each. Partial capital increases are possible. The issue price, the date for entitlement to dividends and the type of contributions are to be determined by the Board of Directors. Contributions from freely disposable equity capital of the Company (including the Company's capital contribution reserves) pursuant to article 652d of the Swiss Code of Obligations up to the entire issue price per registered share are possible. The new registered shares are subject to the restrictions set forth in Article 4 of the Articles of Association. The Board of Directors can exclude the pre-emptive rights in favour of (i) Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("Precept"), a financial creditor of the Leclanché group under the convertible loan agreement of 8 July 2013, as amended from time to time ("Convertible Loan Agreement") for subscription with Precept being entitled to pay the issue price in whole or in part by offsetting against claims under the Convertible Loan Agreement, and (ii) Talisman Infrastructure International Ltd., a company associated with Talisman Infrastructure Ventures LLP through common ownership for non-regulated services rendered to the Company in connection with the capital raising or other advisers or agents of the Company in connection with the restructuring.

### 13.2 Other reserves

Other reserves include the following:

	<u>2013</u>	<u>2012 restated</u>	<u>2012</u>
	kCHF	kCHF	kCHF
Distributable			13'450.6
Non-Distributable	8'632.2	8'632.2	3'350.0
<b>31 December</b>	<u><b>8'632.2</b></u>	<u><b>8'632.2</b></u>	<u><b>16'800.6</b></u>

In the comparative balance sheet at 31 December 2012, an amount of CHF 8'168'422 has been reclassified from other reserves into accumulated losses as it originally relates to accumulated retained earnings. Please refer to the consolidated statement of changes in equity.

Before the restatement of 2012, the non-distributable reserves in Leclanché GmbH amount to EUR 4.3 million at 31 December 2012.

## 14. PROVISIONS

	Litigation	Pension Fund Commitment	Total
	kCHF	kCHF	kCHF
At 1 January 2013	110.0	90.0	200.0
Arising during the year	-	50.0	50.0
Utilised	-30.0	-20.0	-50.0
At 31 December 2013	<b>80.0</b>	<b>120.0</b>	<b>200.0</b>
Current 2013	80.0	20.0	100.0
Non-current 2013	-	100.0	100.0
	<b>80.0</b>	<b>120.0</b>	<b>200.0</b>
Current 2012	110.0	20.0	130.0
Non-current 2012	-	70.0	70.0
	<b>110.0</b>	<b>90.0</b>	<b>200.0</b>

### Pension Fund Commitment

In 2009 a provision amounting to kCHF 150 was recognised based on the underfunding of the patronage pension fund of Leclanché (Fonds de prévoyance Leclanché SA). An additional amount of kCHF 50 has been recognised in 2013. The total amount is not included in the defined benefit obligation as presented under Note 9.

### Litigation

The amounts represent a provision for certain legal claims brought against the company. The provision charge is recognised in profit or loss within "other operating expenses". In the directors' opinion, after taking appropriate legal advice, the outcome of these legal claims will not give rise to any significant loss beyond the amounts provided at 31 December 2013.

## 15A. CONVERTIBLE LOAN AND WARRANTS

### Convertible loan

On 8 July 2013, the Company entered into a senior secured convertible loan agreement for CHF 17 million maturing on 30 June 2016 (the "**Precept Loan**") from Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("**Precept**"). The Precept Loan carries an interest rate of 2 percent per annum which will be capitalized and added to the total loan amount due at maturity together with a fee of kCHF 500. The Precept Loan is convertible into registered shares of the Company at Precept's option at any time during its term at an effective conversion price of CHF 1.50 per share. If the Precept Loan is not converted at its maturity date (30 June 2016) it may be extended at Precept's option or otherwise repaid by the Company. Effective 10 September 2013, Precept converted kCHF 4'700 (including accumulated interest) of the Convertible Loan into 3'142'385 registered shares of the Company at a conversion price of CHF 1.50 per share. If Precept were to convert the remaining loan amount under the Precept Loan (together with accumulated interest and fees) it would receive 9'213'859 registered shares of the Company (corresponding to 68.9% of the registered share capital of Company as of 31 December 2013). The values of the liability component and the equity conversion component were determined at issuance of the loan using the Black Scholes valuation method.

The fair value of the liability component of the convertible loan at 31 December 2013 amounted to kCHF 4'136. As of 31.12.2013, kCHF 3'200 of the kCHF 17'000 facility remains available for drawdown.

	<b>Date of Drawdown</b>	<b>2013</b>
		kCHF
1st Drawdown (see note 13)	09.07.2013	4'700.0
2nd Drawdown	30.08.2013	4'600.0
3rd Drawdown	07.10.2013	4'500.0
<b>Face value of convertible Loans Drawn</b>		<b>13'800.0</b>
Debt issue costs and debt component of warrants		-933.9
<b>Proceeds net of issue costs</b>		<b>12'866.1</b>
Interest & finance charges		680.8
Converted into share capital (see note 13)		-4'713.6
Equity component of convertible loan		-4'697.0
<b>Value at 31.12.2013</b>		<b>4'136.3</b>

	<b>2013</b>
	kCHF
Net Proceeds from Borrowings	
Proceeds from borrowing (Precept 2nd and 3rd Drawdowns)	9'100.0
Less Debt issue costs	-313.1
<b>Net Proceeds</b>	<b>8'786.9</b>

## Warrants

On 31 October 2013, the Company issued to Talisman Infrastructure International Ltd 832'827 Series A Warrants and 594'876 Series B Warrants as compensation for non-regulated services rendered to the company in connection with capital raising and in particular, the retention of Precept as a new investor.

## 15B. BORROWINGS

The loan is a bridge facility of kEUR 5'000 (kCHF 6129.5) provided by Bruellan Corporate Governance Action Fund ("Bruellan"). The loan bears a fixed capitalized interest of 2% annually, and was originally to be repaid on 31 March 2013. The loan is secured with assets of Leclanché GmbH and gives the lender the right to convert the loan into shares of Leclanché SA at the next capital increase to raise further funds for Leclanche. Furthermore a kEUR 500 (kCHF 613) commission fee, payable at maturity of the bridge facility, is due and is amortized over the original duration of the loan. On March 1, 2013 the company received an extension for the repayment of the loan until June 30, 2013. On May 21, 2013 Bruellan agreed to increase the EUR 5million bridge loan by an additional kEUR 1'500 (kCHF 1'838.9) to provide for additional time to the Company to pursue its fund raising efforts. The parties agreed that the additional kEUR 1'500 (kCHF 1'838.9) would not be capable of being converted into shares, but would be repayable in full on maturity. On June 28, 2013 a further extension for the repayment of the loan until July 30, 2013 was agreed. Out of the kEUR 6'500 (kCHF 7'968.4) loan facility kEUR 6'000 (kCHF 7'355.4) were drawn down and capitalized as at August 26, 2013. The conversion of the bridge facility and creation of shares to Bruellan was conditional upon a resolution of general meeting of the company's shareholders.

At the extraordinary general meeting of 26 August 2013, the shareholders approved a reduction of the nominal share capital of the Company followed by an increase of share capital. As a consequence, the Bruellan loan including the interest and fees has been fully converted into equity (see Note 13.1).

These Warrants, considered to be directly attributable transaction costs for the capital raising, have been valued on the same basis as the convertible loan, with the underlying value of debt and equity components assessed as follows:

	<u>kCHF</u>
Debt Component	620.8
Equity Component	1'152.6
Total	<u>1'773.4</u>

## 16. TRADE AND OTHER PAYABLES (CURRENT)

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Trade payables	1'201.4	3'638.1
Other payables	2'598.6	1'805.2
	<u>3'800.0</u>	<u>5'443.3</u>

Terms and conditions of the above financial liabilities:

- Trade payables are non-interest bearing and are normally settled on 60-day terms
- Other payables are non-interest bearing and have an average term of six months

## 17. COMMITMENT AND CONTINGENCIES

### *Operating lease commitments - Group as a lessee*

The Group has entered into commercial leases for the rent of offices and manufacturing areas in Switzerland and in Germany. All leases include a clause to enable upward revision of the rental charge on an annual basis according to prevailing market conditions.

Leclanché SA in Switzerland has mainly rent contract (until 2018).

Leclanché GmbH in Germany has mainly IT leasing contract (until 2017) and rent contract (until 2022).

	<u>2013</u>	<u>2012</u>
	kCHF	kCHF
Within one year	2'530.5	2'530.2
After one year but not more than five years	9'472.3	11'841.5
More than five years	5'604.0	5'499.4
	<u>17'606.7</u>	<u>19'871.2</u>

### *Purchase commitments*

As part of a settlement reached with a key supplier in January 2014 the company has a purchase commitment of CHF 470'000 for raw materials which are used in its production of lithium-ion titanate cells. (2012 : nil)

## 18. RELATED PARTY DISCLOSURES

The financial statements include the financial statements of Leclanché SA and the subsidiary listed in the following table:

Leclanché GmbH	Acitivity	Country of incorporation	% equity interest	
			2013	2012
	Manufacturing of lithium ion batteries	Germany	100	100

For the consolidated financial statements, only those relations and transactions which have not been consolidated are to be reported according to IAS 24.

Therefore, transactions between the Group and its subsidiary, which is a related party of the Group, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed below.

In order to facilitate an understanding of the potential effects of the related parties on the profit or loss and financial position of the Group, the trading transactions with related parties that are not Group members, the loans to related parties, the key management personnel and its compensation as well as other related party transactions and outstanding balances and relationships are listed hereafter:

In 2012, the Company paid to GermanCapital GmbH CHF 52'143 (for financial consulting services),. Mr. Armin Weiland is a founding partner of GermanCapital GmbH. GermanCapital GmbH is affiliated with entities controlling The Energy Holding AG. (2013 : nil)

In 2013, the Company rented out office space to a company affiliated with Mr. Müller, a member of the Company's Board of Directors, from January 1, 2013 until September 30, 2013 and total rent paid during this period amounted to CHF 69'705. In 2012 the total annual rental for this office space amounted to CHF 88'270

Mr. Spillmann is a principal partner of Bruellan SA, Geneva. In connection with the capital increase of the Company in 2012, Bruellan SA was entitled to receive from the Company a commission fee of kCHF 343, which Bruellan has agreed to defer until the Company reaches positive EBITDA or such earlier date as the Board of Directors may decide upon. In addition in 2012, Bruellan Corporate Governance Action Fund, a fund managed by Bruellan SA, has received a fixed fee of kEUR 500 (kCHF 613) in connection with a kEUR 5'000 (kCHF 6129.5) secured bridge loan made available to Leclanché GmbH on November 23, 2012. Bruellan has converted the balance of the secured bridge loan, including the accrued interest and fees, approximately CHF 6.9 million, into equity at a conversion price of CHF1.50 per share. (See Note 13.1)

Mr. Eckrodt was a member of the supervisory board of CNC-Communications & Network Consulting AG, Munich (Germany) until 30 June, 2012 which in 2012 received fees from the Company in a total amount of CHF 75'970 for certain communication services provided by it to the Company.

During the year 2013, the following persons were members of the Board of Directors:

Jim Atack, British, born 1950, Chairman  
 Bryan Urban, American, born 1964, Member  
 Stefan Müller, Swiss, born 1954, Member  
 Armin Weiland, German, born 1965, Member  
 Antoine Spillmann, Swiss, born 1963, Member  
 Rolf Eckrodt, German, born 1942, Former Chairman

## Total compensation to Members of the Board of Directors

2013

Name	Position	Base cash compensation (CHF)	Consulting fee (CHF)	Options (CHF) <sup>1</sup>	Social charges (CHF)	Total (CHF)
Jim Atack	Chairman	34.8	-	-	-	34.8
Bryan Urban	Member	17.5	-	-	-	17.5
Rolf Eckrodt <sup>4</sup>	Former Chairman	55.9	-	-	4.6	60.5
Stefan Müller	Member	50.0	-	-	4.1	54.1
Armin Weiland	Member	50.0	-	-	-	50.0
Antoine Spillmann	Member	50.0	-	-	4.1	54.1
Amount due at year-end						108.2

2012

Name	Position	Base cash compensation (kCHF)	Consulting fee (kCHF)	Options (kCHF) <sup>1</sup>	Social charges (kCHF)	Total (kCHF)
Rolf Eckrodt	Chairman	100.0	-	40.7	6.4	147.2
Stefan Müller	Member	50.0	-	19.0	4.2	73.1
Armin Weiland	Member	50.0	-	19.0	-	69.0
Jürgen Diegruber <sup>2</sup>	Member	12.5	-	19.0	-	31.5
Antoine Spillmann	Member	50.0	-	-	4.2	54.2
Christoph Cleve <sup>3</sup>	Member	25.0	-	-	-	25.0
Amount due at year-end						50.0

<sup>1</sup> For information on the valuation of the options, please refer to Note 10.

<sup>2</sup> Mr. Diegruber resigned from the Board of Directors effective 16 April 2012.

<sup>3</sup> Mr. Cleve was elected to the Board of Directors at the annual general meeting of shareholders of 16 April 2012 and resigned from the Board of Directors on 22 November 2012.

<sup>4</sup> Mr. Eckrodt, initially appointed to the Board of Directors as Chairman in 2010, resigned from the Board of Directors effective 31 July 2013.

## Total compensation to Members of the Executive Committee

2013

Name	Position	Base cash compensation (CHF)	Cash bonus (CHF)	Options (CHF) <sup>1</sup>	Social charges (CHF)	Total (CHF)
CHF						
Global payment		1'146.5	133.4	0.0	215.5	1'495.3
Amount due at year-end						0.0
of which the highest payment:						
Dr. Ulrich Ehmes		300.0	0.0	0.0	53.8	353.8
Former Chief Executive Officer of Leclanché SA, Former Geschäftsführer Leclanché GmbH						

<sup>1</sup> For information on the valuation of the options, please refer to Note 10.

2012

Name	Position	Base cash compensation (CHF)	Cash bonus (CHF)	Options (CHF) <sup>1</sup>	Social charges (CHF)	Total (CHF)
CHF						
Global payment		823.2	165.0	260.8	103.9	1'352.9
of which the highest payment:						
Dr. Ulrich Ehmes		300.0	80.0	126.5	57.9	564.4
Chief Executive Officer of Leclanché SA, Geschäftsführer Leclanché GmbH						

## Participations in the Company

The members of the Board of Directors and Executive Committee (including related parties) held the following participations through shares and option rights in the Company:

As at 31 December 2013

Name	Position	Shares (number)	Options (number) <sup>1</sup>
Stefan Müller	Member	8'090	3'250 <sup>2</sup> 3'250 <sup>3</sup>
Armin Weiland <sup>5</sup>	Member	-	3'250 <sup>2</sup> 3'250 <sup>3</sup>
Antoine Spillmann	Member	795	- 3'900 <sup>2</sup>
Pierre Blanc	Chief Technical Officer	-	3'900 <sup>3</sup> 100'000 <sup>4</sup>

granted options forfeit if, prior to the end of the restriction period, (i) the holder terminates the employment contract other than for valid reasons, retirement at normal

<sup>2</sup> Grant date: 19.02.2010; exercise price: 38.40; restriction period: 2 years; exercise period: 19.02.2012 - 18.02.2014

<sup>3</sup> Grant date: 19.02.2010; exercise price: 38.40; restriction period: 4 years; exercise period: 19.02.2014 - 18.02.2016

<sup>4</sup> Grant date: 01.07.12; exercise price: 16.00; restriction period: 2 years; exercise period: 01.07.2014 - 30.06.2016 of the Company.

Name	Position	Shares (number)	Options (number) <sup>1</sup>
Rolf Eckrodt	Chairman	-	5'750 <sup>2</sup> 5'750 <sup>3</sup>
Stefan Müller	Member	8'090	3'250 <sup>4</sup> 3'250 <sup>5</sup>
Armin Weiland <sup>6</sup>	Member	-	3'250 <sup>4</sup> 3'250 <sup>5</sup>
Jürgen Diegruber <sup>6</sup>	Member	-	3'250 <sup>4</sup> 3'250 <sup>5</sup>
Antoine Spillmann	Member	11'460	- 3'130 <sup>7</sup> 3'130 <sup>8</sup>
Ulrich Ehmes	Chief Executive Officer	-	4'465 <sup>9</sup> 4'465 <sup>10</sup> 50'000 <sup>11</sup>
Pierre Blanc	Chief Technical Officer	-	3'900 <sup>4</sup> 3'900 <sup>5</sup> 100'000 <sup>11</sup>

<sup>1</sup> The options were granted free of charge. Each option entitles the holder to acquire from the Company one share against payment in cash of the exercise price. The granted options forfeit if, prior to the end of the restriction period, (i) the holder terminates the employment contract other than for valid reasons, retirement at normal retirement age as may be agreed between the option holder and the Group, death or disability, or (ii) the Group terminates the employment contract for valid reason. Except under certain circumstances (e.g. tender offer or death), the options are not transferable. For information on the valuation of the options, please refer to Note 11.

<sup>2</sup> Grant date: 22.04.2010; exercise price: 43.56; restriction period: 2 years; exercise period: 22.04.2012 - 21.04.2014

<sup>3</sup> Grant date: 22.04.2010; exercise price: 43.56; restriction period: 4 years; exercise period: 22.04.2014 - 21.04.2016

<sup>4</sup> Grant date: 19.02.2010; exercise price: 38.40; restriction period: 2 years; exercise period: 19.02.2012 - 18.02.2014

<sup>5</sup> Grant date: 19.02.2010; exercise price: 38.40; restriction period: 4 years; exercise period: 19.02.2014 - 18.02.2016

<sup>6</sup> Messrs. Weiland and Diegruber are both founding partners of German Capital GmbH. German Capital GmbH is affiliated with entities controlling The Energy Holding AG, the principal shareholder of the Company. Mr. Diegruber resigned from the Board of Directors effective 16 April 2012, and is entitled to keep the granted options.

<sup>7</sup> Grant date: 01.03.2010; exercise price: 40.13; restriction period: 2 years; exercise period: 01.03.2012 - 28.02.2014

<sup>8</sup> Grant date: 01.03.2010; exercise price: 40.13; restriction period: 4 years; exercise period: 01.03.2014 - 29.02.2016

<sup>9</sup> Grant date: 25.10.2011; exercise price: 28.00; restriction period: 2 years; exercise period: 25.10.2013 - 24.10.2015

<sup>10</sup> Grant date: 25.10.2011; exercise price: 28.00; restriction period: 4 years; exercise period: 25.10.2015 - 24.10.2017

<sup>11</sup> Grant date: 01.07.12; exercise price: 16.00; restriction period: 2 years; exercise period: 01.07.2014 - 30.06.2016

### Loans to member of the Board of Directors or Executive Committee

No loans have been granted to present or past members of the Board of Directors or to present or past members of the Executive Committee (including persons closely related to them), and no such loans were outstanding as of 31 December 2013 and 2012.

## 19. FINANCIAL INSTRUMENTS / RISK MANAGEMENT

### Categories of financial instruments

	FVTPL	Loans and receivables	Amortised cost
Trade and other receivables		X	
Cash and cash equivalents		X	
Other financial assets		X	
Derivative financial instruments	X		
Borrowings / Convertible Loan			X
Trade and other payables			X

### Fair values

Set out below is a comparison by category of carrying amounts and fair values of all of the Group's financial instruments.

The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices that are observable for the asset or liability, either directly (for example, as prices) or indirectly (for example, derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data.

	Carrying amount	
	2013	2012
	kCHF	kCHF
<i>Financial assets</i>		
Trade and other receivables	3'651.1	4'917.6
Cash and cash equivalents	3'060.4	3'936.2
Other financial assets	248.4	249.9
<i>Financial liabilities</i>		
Borrowings	-	6'243.4
Convertible loan (Level 3)	4'136.3	-
Trade and other payables	3'800.0	5'443.3

Due to their current nature, the carrying amount of trade receivables and financial liabilities is deemed to be representative of their fair value.

### Risk assessment

The implementation of the risk management has been delegated from the Board of Directors to the Executive Committee. The Executive Committee had the task to design and implement the risk management within Leclanché SA. The ultimate responsibility of the risk management is of the Board of Directors and a yearly review takes place during one of the Board of Directors meetings.

### Foreign currency risks

As a result of its operation with foreign partners, the group is exposed to foreign currency risk mainly on the Euro (EUR) and to a lesser extent on USD and JPY. The convertible loan is denominated in CHF and consequently does not expose the group to any exchange rate risk.

The following table demonstrate the sensitivity of reasonably possible changes in EUR exchange rate on the Group net profit (operating activities), or on equity.

	<u>Change in rate</u>	<u>Impact on loss</u>	<u>Impact on equity</u>
		kCHF	kCHF
<b>2013</b>	+/- 5%	+/- 345.7	+/- 1544.0
<b>2012</b>	+/- 5%	+/- 82.1	+/- 1076.1

### Hedging activities

No hedging activities during 2013 or 2012.

### Interest rate risk

There is no exposure of the group's convertible loan to interest rate change as a result of its fixed rate character. The interest rate on cash and cash equivalents as of 31 December 2013 was below 0.5%.

### Credit risk

The Group performs credit verification procedures on customers which trade on credit. In addition, receivables are monitored on an ongoing basis with the result that the Groups' exposure to bad debt is regarded as being not significant. The maximum exposure is the carrying amount of trade receivables as per Note 12. There is a concentration of credit risk with one customer in the Portable segment, nevertheless no recoverability risk is identified.

With respect to credit risk arising from the other financial assets, the Group's exposure to credit risk arises from the default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

Credit risk is managed on group basis, except for credit risk relating to accounts receivable balances. Each local entity is responsible for managing and analysing the credit risk for each of their new clients before standard payment and delivery terms and conditions are offered. Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to wholesale and retail customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with a minimum rating of 'A' are accepted. If wholesale customers are independently rated, these ratings are used. If there is no independent rating, risk control assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the board. The utilisation of credit limits is regularly monitored. Sales to retail customers are settled in cash or using major credit cards.

No credit limits were exceeded during the reporting period, and management does not expect any losses from non-performance by these counterparties.

## Liquidity risk

The following table sets out the carrying amount, by maturity, of the Group's financial liabilities based on undiscounted payments.

Year ended 31 December 2013

	Less than 3 months	Between 3 months and 1year	Between 2 and 5 years	Total
	kCHF	kCHF	kCHF	kCHF
Trade and other payables	3'800.0	-	-	3'800.0
Convertible loan	-	-	4'136.3	4'136.3

Year ended 31 December 2012

	Less than 3 months	Between 3 months and 1year	Between 1 and 2 years	Total
	kCHF	kCHF	kCHF	kCHF
Trade and other payables	5'443.3	-	-	5'443.3
Borrowings	-	6'655.1	-	6'655.1

## Capital management

Please refer to notes 13, 15A and 15B regarding fund raisings executed during the year.

The Company's current cash flow does not support a commercial credit line and given the difficulties the company experienced in trying to raise capital in the public equity market last year, we are fortunate in benefiting from the continued support of our leading institutional investor.

Our medium term aim remains to finance the Group's operations partly by financial debt with an equity ratio of approximately 50%. No changes were made in the objectives, policies or processes during the years ending 31 December 2013 and 2012.

## 20. SUBSEQUENT EVENT

The Company is introducing a performance related Capped Stock Option Plan ("CSO Plan") for senior executives that is linked to both company and individual performance. This will be effective from 1 January 2014 and is designed to direct the focus of the executives concerned on the long-term share price appreciation, promote the long-term financial success of the Group and generally align the interests of executives with those of shareholders. A summary of the CSO Plan is set out in the corporate governance section of this report.

The Board is firmly of the view that it is necessary, based on its current business plan, to secure additional financing to meet its working capital requirement and for this reason, since the balance sheet date, the Company has obtained a Letter of Support from Precept confirming its willingness to continue to fully support the Company and that it will take such steps as are within its powers at least until 31 March 2015 to facilitate the provision of additional funding as reasonably requested by the Board of the Company showing need of such funding. Any additional funding shall be on terms and conditions similar to the Loan Agreement (particularly at the same conversion rate and the same maturity date) and acceptable to the parties.

# Report of the statutory auditor on the consolidated financial statements



Report of the statutory auditor  
to the General Meeting of  
LECLANCHE SA  
Yverdon-les-Bains

## Report of the statutory auditor on the consolidated financial statements

As statutory auditor, we have audited the consolidated financial statements of LECLANCHE SA, which comprise the balance sheet, statement of comprehensive income, cash flow statement, statement of changes in equity and notes (pages 25 to 60), for the year ended 31 December 2013.

### *Board of Directors' responsibility*

The Board of Directors is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS) and the requirements of Swiss law. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

### *Auditor's responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards as well as the International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements for the year ended 31 December 2013 give a true and fair view of the financial position, the results of operations and the cash flows in accordance with the International Financial Reporting Standards (IFRS) and comply with Swiss law.

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# Report of the statutory auditor on the consolidated financial statements (Page 2)



## Report on other legal requirements

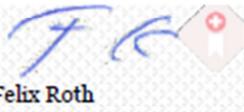
We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

During our audit, performed in accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we noted that an internal control system which has been designed, in accordance with the instructions of the Board of Directors, for the preparation of consolidated financial statements is not sufficiently supported by written documentation for the inventory and property, plant and equipment processes at subsidiary level and for the financial closing process at the group level, which are material to the group.

In our opinion, except for the matter described in the preceding paragraph, an internal control system exists which has been designed for the preparation of consolidated financial statements according to the instructions of the Board of Directors.

We recommend that the consolidated financial statements submitted to you be approved.

PricewaterhouseCoopers SA



Felix Roth

Audit expert  
Auditor in charge



Aude Joly

Audit expert

Lausanne, 5 March 2014

**Leclanché SA**  
Statutory financial statements 2013

## Balance sheet at December 31, 2013

	31.12.2013	31.12.2012
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	2'798.7	729.3
Trade receivables	2'252.4	2'474.6
Bad Debt	-79.1	-35.0
Advances to suppliers	726.4	1'358.9
Other receivables	267.0	155.9
Inventories:	2'734.5	-
Raw material and components	1'924.4	1'925.9
Work in progress and finished goods	810.1	867.4
Prepayments	14.8	32.1
	<b>8'714.7</b>	<b>7'509.0</b>
<b>Non-current assets</b>		
Investment in subsidiary	6'352.5	6'352.5
Allowance on investment in subsidiary	-6'352.5	-1'723.0
Receivable from subsidiary (of which subordinated 2013: CHF 45'848'660 / 2012: CHF 29'347'110)	67'991.8	52'967.9
Allowance on receivable from subsidiary	-15'000.0	-
Other financial assets	248.4	249.9
Property, plant and equipment		
Machinery, furniture and equipment	1'419.2	1'792.0
Vehicles	-	7.8
Intangible assets:		
Research and development	1'363.4	1'552.7
	<b>56'022.8</b>	<b>61'199.8</b>
<b>TOTAL ASSETS</b>	<b>64'737.5</b>	<b>68'708.9</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Current liabilities</b>		
Trade payables	1'399.8	1'670.2
Other payables	959.6	235.7
Accruals	1'719.8	1'241.7
Provisions	100.0	130.0
	<b>4'179.2</b>	<b>3'277.6</b>
<b>Non-current liabilities</b>		
Provisions	100.0	82.5
Convertible Loan	9'142.0	-
	<b>9'242.0</b>	<b>82.5</b>
<b>Total equity</b>		
Share capital	28'220.8	28'150.7
General reserve	3'350.0	3'350.0
Reserve from capital contribution	56'520.7	47'178.0
Other reserves	307.3	307.3
Retained earnings/(Accumulated losses)	-13'637.3	-7'612.6
Profit/(Loss) for the year	-23'445.2	-6'024.7
	<b>51'316.3</b>	<b>65'348.8</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>64'737.5</b>	<b>68'708.9</b>

Income statement for the year ended December 31, 2013

	<b>2013</b>	<b>2012</b>
	kCHF	kCHF
Sales of goods and services	12'440.7	13'031.7
Discounts	-133.9	-124.7
Other income	109.9	56.8
<b>Revenue</b>	<b>12'416.7</b>	<b>12'963.8</b>
Raw materials and consumables used	-7'054.8	-8'511.6
Personnel costs	-6'332.9	-6'437.0
Other operating expenses	-4'692.3	-4'769.5
<b>EBITDA</b>	<b>-5'663.3</b>	<b>-6'754.2</b>
Depreciation and amortization expense	-929.5	-938.4
Impairment on investment in and receivable from subsidiary	-19'629.5	-
<b>EBIT</b>	<b>-26'222.3</b>	<b>-7'692.7</b>
Finance income, incl. exchange gains/(losses)	2'847.1	1'690.0
Finance costs	-70.0	-22.0
<b>Profit/(Loss) for the year</b>	<b>-23'445.2</b>	<b>-6'024.7</b>

## Notes to the financial statements 2013

	<b>31.12.2013</b>	<b>31.12.2012</b>
	kCHF	kCHF

### 1. Basis of preparation

Applying the transitional provisions of the new accounting law, these financial statements have been prepared in accordance with the provisions on accounting and financial reporting of the Swiss Code of Obligations effective until 31 December 2012.

### 2. Contingent liabilities

Warranties in favour of third parties	248	250
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<b>3. Commitments</b>	<b>3'368</b>	<b>4'195</b>
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Commitments are based on rental contracts in Yverdon (ending 2018) and Haerkingen (ending 2015) and car leasing contracts.

### 4. Fire insurance

Building	400	400
Machinery, furniture and equipment	530	530

### 5. Investment

Leclanché GmbH, Willstätt (GER), subscribed capital: EUR 270'600 Activity: Manufacturing of lithium-ion batteries	100%	100%
----------------------------------------------------------------------------------------------------------------------	------	------

### 6. Significant shareholders

Bruellan Corporate Gov Fd	34.4%	0.0%
Precept Fund Management SPC	23.5%	0.0%
The Energy Holding AG, St. Gallen	1.0%	6.3%

### 7. Risk assessment

The implementation of the risk management has been delegated from the Board of Directors to the Executive Committee. The Executive Committee had the task to design and implement the risk management within Leclanché SA. The ultimate responsibility of the risk management belongs to the Board of Directors.

## **8. Share capital**

### **8.1 Ordinary share capital**

The issued share capital of the Company amounts to CHF 28'220'758, divided into 13'374'767 fully paid-in registered shares with a nominal value of CHF 2.11 each.

#### **Conditional share capital**

Pursuant to article 3 ter of the Articles of Association, the Company's share capital can be increased by a maximum aggregate amount of CHF 1'617'924.79 through the issuance of a maximum of 766'789 fully paid-in registered shares with a nominal value of CHF 2.11 each, by exercising option rights granted to employees, members of the Executive Committee and members of the Board of Directors in accordance with conditions determined by the Board of Directors. The Board of Directors determines the issue price. The subscription rights of the shareholders are excluded. The new registered shares are subject to the restrictions set forth in article 4 (transferability of shares) of the Articles of Association. As at 31 December 2013, no shares were issued on the basis of article 3 ter of the Articles of Association.

Pursuant to Article 3 quinquies of the Articles of Association, the Company's share capital can be increased by a maximum aggregate amount of CHF 12'457'433.67, by issuing a maximum of 5'903'997 fully paid-in registered shares with a nominal value of CHF 2.11 each by the exercise of conversion rights granted to Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("Precept") under the convertible loan agreement of 8 July 2013, as amended from time to time ("Convertible Loan Agreement") with Precept being entitled to pay the issue price in whole or in part by offsetting against claims under the Convertible Loan Agreement. The conversion rights granted to Precept under the Convertible Loan Agreement are needed for the restructuring of the Company. The pre-emptive rights of the shareholders are therefore excluded in favour of Precept. The conversion shall be made in accordance with the terms of the Convertible Loan Agreement. The conversion rights are exercisable until 30 June 2016, subject to extension (all in accordance with the Convertible Loan Agreement). The new registered shares are subject to the restrictions set forth in Article 4 of the Articles of Association.

#### **Authorized share capital**

Pursuant to Article 3 quarter of the Articles of Association, the Board of Directors is authorized until 25 August 2015 to increase the share capital up to a maximum amount of CHF 14'075'360.57 through the issue of a maximum of 6'670'787 fully paid-in registered shares with a nominal value of CHF 2.11 each. Partial capital increases are possible. The issue price, the date for entitlement to dividends and the type of contributions are to be determined by the Board of Directors. Contributions from freely disposable equity capital of the Company (including the Company's capital contribution reserves) pursuant to article 652d of the Swiss Code of Obligations up to the entire issue price per registered share are possible. The new registered shares are subject to the restrictions set forth in Article 4 of the Articles of Association. The Board of Directors can exclude the pre-emptive rights in favour of (i) Precept Fund Management SPC on behalf of Precept Fund Segregated Portfolio ("Precept"), a financial creditor of the Leclanché group under the convertible loan agreement of 8 July 2013, as amended from time to time ("Convertible Loan Agreement") for subscription with Precept being entitled to pay the issue price in whole or in part by offsetting against claims under the Convertible Loan Agreement, and (ii) Talisman Infrastructure International Ltd., a company associated with Talisman Infrastructure Ventures LLP through common ownership for non-regulated services rendered to the Company in connection with the capital raising or other advisers or agents of the Company in connection with the restructuring.

## **9. Compensation, participation and loans to members of the Board of Directors and Executive Committee (Disclosure in accordance with the Swiss Code of Obligations)**

Please refer to Note 18 of the consolidated financial statements.

# Report of the statutory auditor



Report of the statutory auditor  
to the General Meeting of  
LECLANCHE SA  
Yverdon-les-Bains

## Report of the statutory auditor on the financial statements

As statutory auditor, we have audited the accompanying financial statements of LECLANCHE SA, which comprise the balance sheet, income statement and notes (pages 64 to 67) for the year ended 31 December 2013.

### *Board of Directors' Responsibility*

The Board of Directors is responsible for the preparation of the financial statements in accordance with the requirements of Swiss law and the company's articles of incorporation. This responsibility includes designing, implementing and maintaining an internal control system relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Board of Directors is further responsible for selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Swiss law and Swiss Auditing Standards. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers the internal control system relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control system. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements for the year ended 31 December 2013 comply with Swiss law and the company's articles of incorporation.

## Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

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#### Report on other legal requirements

We confirm that we meet the legal requirements on licensing according to the Auditor Oversight Act (AOA) and independence (article 728 CO and article 11 AOA) and that there are no circumstances incompatible with our independence.

In accordance with article 728a paragraph 1 item 3 CO and Swiss Auditing Standard 890, we confirm that an internal control system exists which has been designed for the preparation of financial statements according to the instructions of the Board of Directors.

We recommend that the financial statements submitted to you be approved.

PricewaterhouseCoopers SA

	
	
Felix Roth Audit expert Auditor in charge	Aude Joly Audit expert

Lausanne, 5 March 2014